

# FINAL PLACEMENT REPORT 2021-23



## MESSAGE FROM HEAD



I am pleased to announce the completion of the final placement for the 27<sup>th</sup> batch of the Management program with 100% placements. The reputation of SJMSOM, IIT Bombay, as one of the best business schools in India was once again reaffirmed by the industry. The school's pedagogy and environment helped students perform to the best of their abilities. Our pedagogy leverages the student's vast depth of knowledge and their unique perspective, thereby instilling divergent viewpoints in oneself. Everyone's stellar performance is reflected through the average CTC of ₹ 28.88 L and a median CTC of ₹ 26.64 L. These statistics validate the potential and caliber of the students. On behalf of Shailesh J. Mehta School of Management, IIT Bombay, I thank all the recruiters for instilling their faith in the institution. I also express my gratitude toward the faculty, alumni, and placement team for all their support in achieving this feat.

**Prof. S N Rao**  
Head, SJMSOM

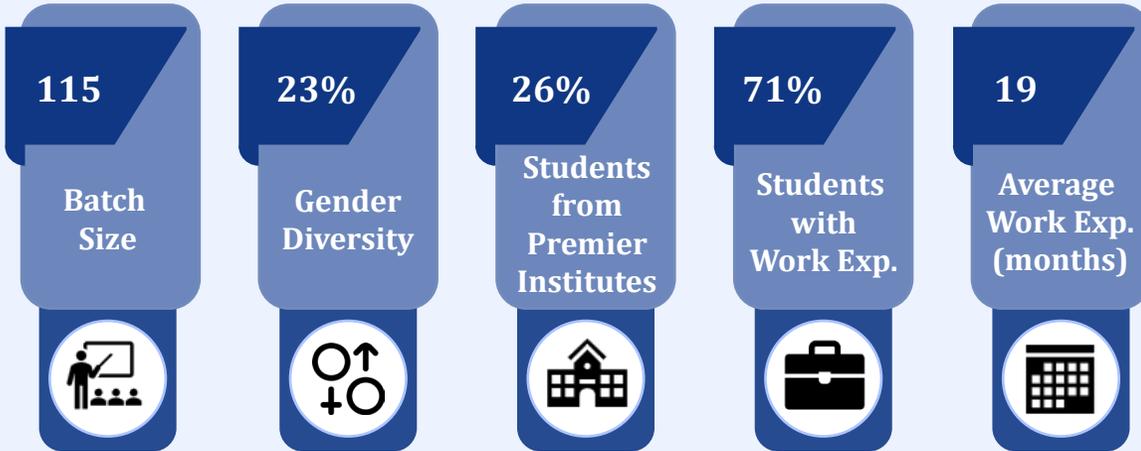
## MESSAGE FROM PLACEMENT DESK



It gives me immense pleasure to announce the 100% placements for the class of 2021-23. Eminent firms from various sectors offered roles to students in highly sought-after profiles. The entire placement exercise was conducted in a hybrid mode to offer a multitude of options in the corporate as per their convenience. The high number of offers by the companies, even with the change in business, owes to the student's knowledge and skill in their respective domains. SJMSOM, IIT Bombay, was the top choice for recruitment for recruiters and saw participation from numerous new recruiters. The CTC offered touched new heights, with the top 25% of students getting ₹ 40.80 L, whereas the top 50% and 75% of students stood at ₹ 34.58 L and ₹ 31.41 L, respectively. The school has once again proved its mettle and retained its position as one of the top B-Schools in the country.

**Prof. Mayank Pareek**  
Faculty Coordinator

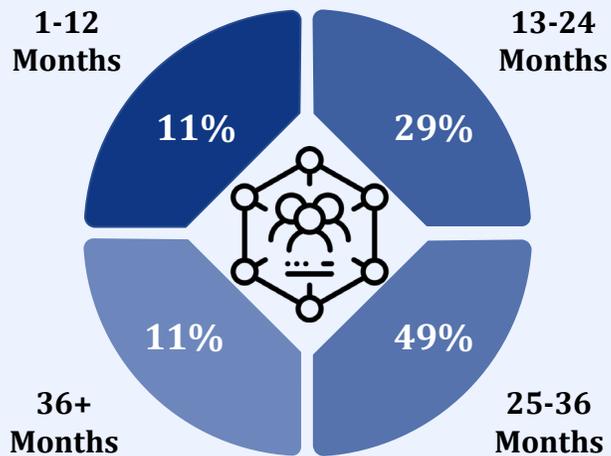
## Key Highlights



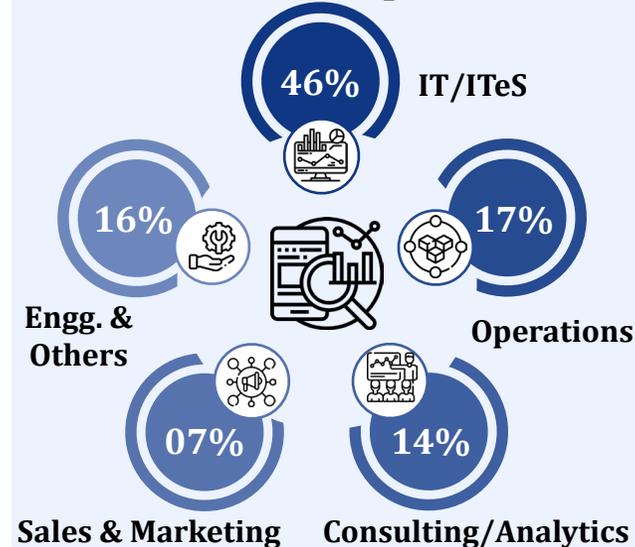
## Corporate Hall of Fame

 International Winner Stratethon Season 4	 National Winner Supply Chain Hackathon	 National Winner Techathon 2.0	 National Winner Gameplan Season 12
 National Finalist Ace Challenge 2022	 National Finalist Chain Reaction 2022	 National Finalist Sun Tzu 2022	 National Finalist Sustainability Challenge 2022
 National Finalist Product Spotlight 2022	 National Finalist Global Challenge 2022	 National Finalist X-Strat	 National Finalist MI Summit 4.0

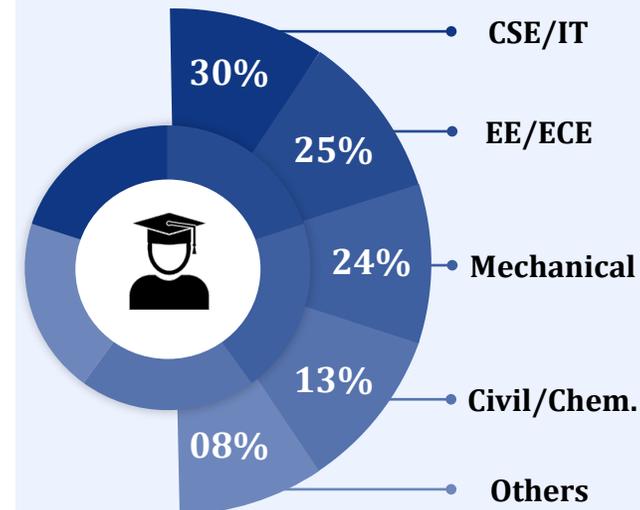
## Work Exp. Split



## Domain Split



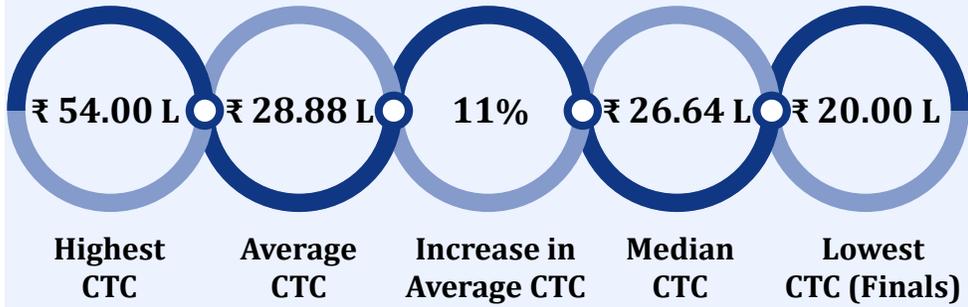
## Engineering Split



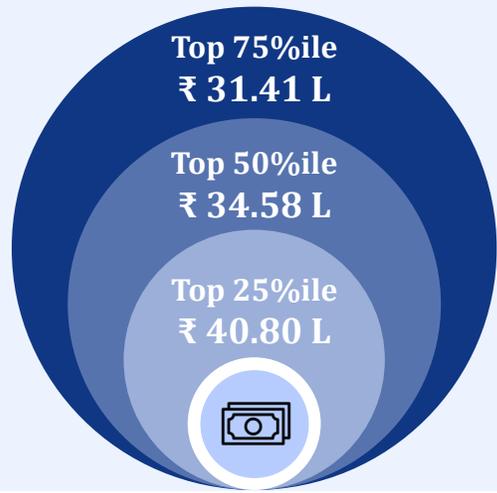
## Certification



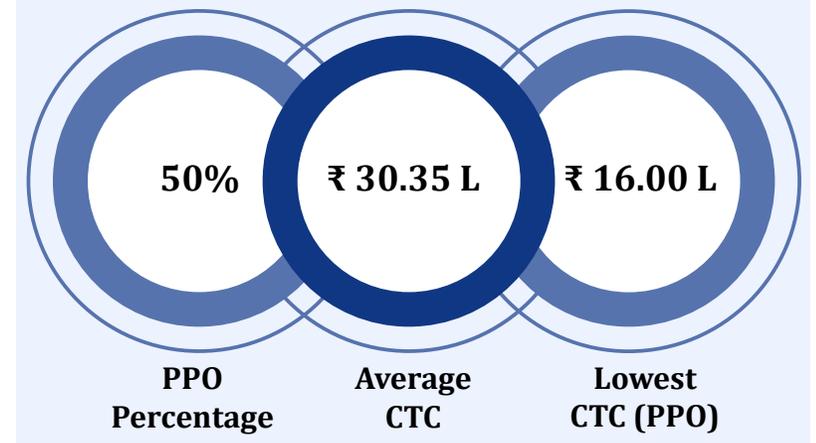
## Final Placement Highlights



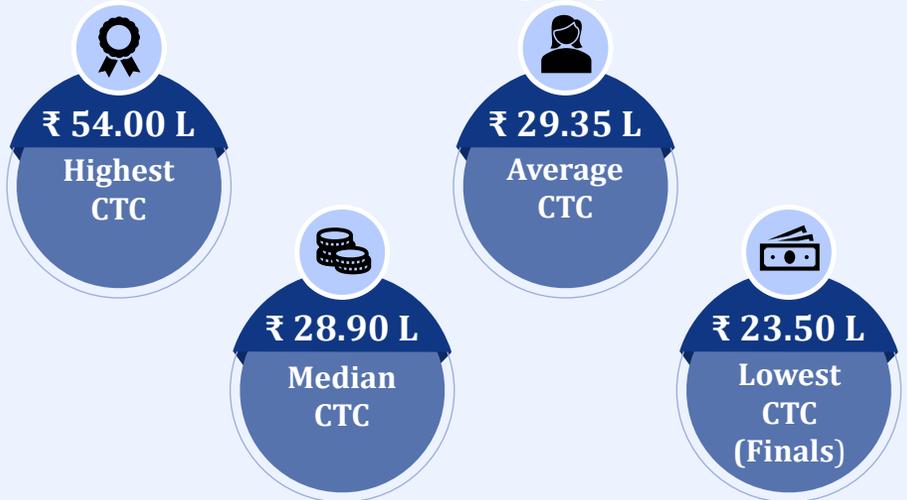
## Average CTC Split



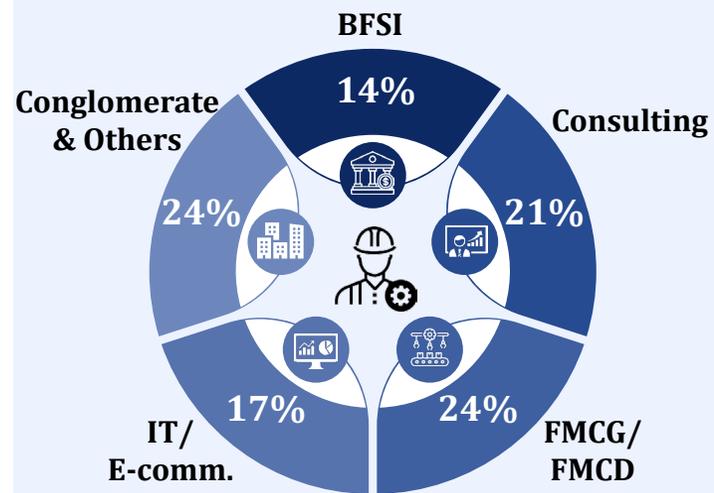
## PPO Highlights



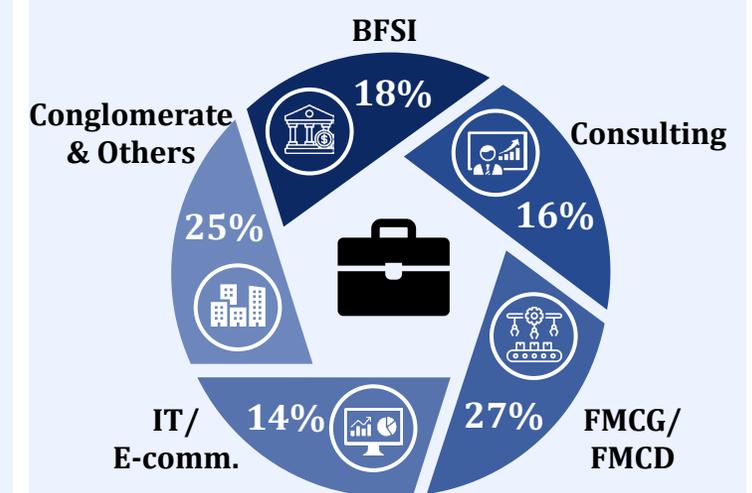
## Female CTC Highlights



## Student Split



## Company Split



## Summary

With the successful completion of the final placement season, SJMSOM witnessed a commendable performance from students across all domains and sectors. The students bagged offers across various sectors such as BFSI, Conglomerate, Consulting, E-commerce, FMCG/FMCD, and IT/ITeS, among others. Students were placed in record time for the most sought-after profiles in Investment Banking, Management Consulting, Product Management, and Strategy, among others. The legacy recruiters strengthened their faith in the institution, along with multiple new recruiters who participated in this year's placement season. The institute hosted prominent recruiters, including numerous Fortune 500 companies. New recruiters include ABFRL, Adani Group, Atomberg, Cargill, DBS Bank, Diageo, Edelweiss Alternative Asset Advisors, Fullerton India, Games24x7, Google, HCLTech, HUL, IBM Consulting, ITC, Landmark Group, Nation with Namu, Reckitt, Reliance Jio, and Sobha Realty.



**BFSI**

**Average CTC**

**₹ 25.63 L**

The sector saw prestigious roles offered by esteemed recruiters like DBS Bank, Edelweiss Alternative Asset Advisors, Fullerton India, ICICI Bank, Indus Valley Partners, JP Morgan Chase & Co., Nomura, and Yes Bank in Credit Analysis, Digital Business, Financial and Capital Reporting, Investment Banking, Product Management, Treasury, Wholesale Banking, among others.



JPMORGAN CHASE & CO.

**NOMURA**



**Consulting**

**Average CTC**

**₹ 29.09 L**

Prominent consulting firms like Accenture Strategy, Deloitte USI, GEP, IBM Consulting, Nation with Namu, PwC US Advisory, and Quintics offered highly sought-after profiles in Business Transformation Consulting, Data Analytics, Management Consulting, Operations Consulting, Private Equity Value Creation, Strategy Consulting, and Supply Chain & Procurement Consulting.



**Deloitte.**





## IT/E-commerce

Average CTC

₹ 31.72 L

Eminent firms like Accenture, Amazon, EXL Analytics, Google, HCLTech, and Wipro were among the top recruiters in the sector, offering roles in Corporate Branding, Cybersecurity, Data Science & Analytics, Pre-Sales Consulting, Program Management, Project Management, Quality & Process Excellence, Solution Stream, Strategy Consulting, among others.



## FMCG/FMCD

Average CTC

₹ 28.88 L

FMCG and FMCD giants continues to show their faith in the institution like Asian Paints, Atomberg, Colgate Palmolive, Diageo, HUL, ITC, Kimberly Clark, Marico, Mondelez International, P&G, Reckitt, and Tata Consumers Products Ltd. offered coveted roles in Digital & Technology, IT, Operations, Sales & Marketing, Supply Chain Management, Strategy, and Systems among others.



## Conglomerate & Others

Average CTC

₹ 28.54 L

Conglomerates like ABFRL, Adani Group, Cargill, and Reliance Industries Ltd. offered roles in Operations, Retail Planning, Strategy, and Supply Chain Planning, among others. Games24x7, Landmark Group, PlaySimple Games, Rebel Foods, Reliance Jio, Sobha Realty, and Sun Pharma were among the distinguished recruiters offering roles in Marketing, Operations, Product Management, and Supply Chain Management.



## CORPORATE RELATIONS & PLACEMENT TEAM 2023



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