



SUMMER PLACEMENT REPORT

2018-20

Shailesh J. Mehta School of Management, IIT Bombay

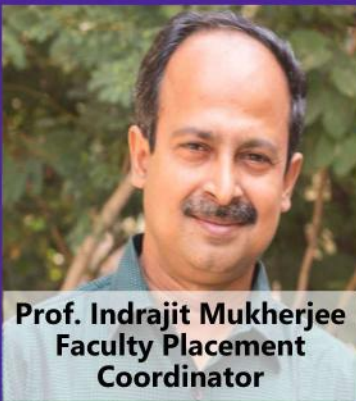
Message from HOD

I am pleased to inform the successful conclusion of the summer placement process for the batch of 2018-20. This year saw a resounding response from the industry across domains and witnessed yet another year of stellar placements as evidenced by a 23.8% increase in the average stipend. The placement process saw a healthy mix of legacy and first time recruiters, thus reiterating the ever-increasing confidence shown by the industry on SJMSOM, IIT Bombay. The success of summer placements can be attributed to the rigorous pedagogy and the diverse work experience of the batch resulting in an enthusiastic response from the industry. I would like to take the opportunity to especially thank our faculty and alumni, both of whom have provided continuous support and guidance to our students and thus continuing a long-lasting tradition of mentorship, ensuring students are always aligned with the latest industry trends. Finally, I take this opportunity to thank the industry for their enthusiastic participation and the trust placed in the institute and look forward to building stronger bonds in the years to come.



Prof. S. Bhargava
Head of Department

Message from Placement Desk



Prof. Indrajit Mukherjee
Faculty Placement
Coordinator

I am delighted to acknowledge that SJMSOM, IIT Bombay has proven its pre-eminence among the premier B-schools of India with the successful completion of yet another season of Summer Placements. This year's Summer Placement saw a stupendous rise in the compensation figures. Top 50% of the batch saw a staggering average stipend of ₹2.39 lac. The median compensation for the batch of 2018-20 was a resounding ₹1.7 lac. We also saw 27% of the batch secure roles in leading FMCG/FMCD companies. The multitude of coveted roles offered and lucrative profiles extended, stands as a testament to the trust, industry giants have placed in the legacy of the institute. In conclusion, I on behalf of entire SJMSOM, IIT Bombay would like to extend my deepest gratitude to the leading corporates across the industry for selecting our school as their preferred recruitment destination. We highly value our relationship with all the industry recruiters and are committed to making the recruitment process productive, smooth, and an overall positive experience.

BATCH PROFILE



Batch Size

113

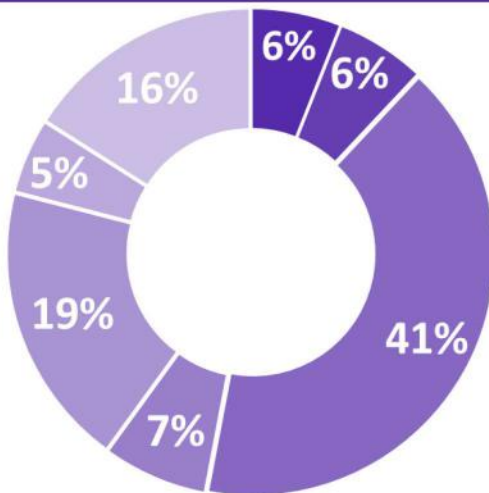


Average Work Ex.

27 Months

SJMSOM continued with its tradition of being a premier B-school and a destination for the best talent in the country as evidenced by the batch of 2018-20. The batch represents students with excellent academic records from some of the best institutes in the country such as IITs, NITs, BITS and many more. The batch possesses a healthy amount of work experience with an average of 27 months in some of the most renowned global organizations such as Deloitte, Hewlett Packard, IBM, Siemens among others with diverse work profiles such as Analytics, Consulting, IT, Operations and Sales & Marketing. The batch also boasts of students with diversified interests including state and national level athletes, musicians, entrepreneurs and achievers from the social sector. A number of students from the batch have proven their mettle and cleared reputed international coursework and certifications such as APICS, Chartered Financial Analyst (CFA), Financial Risk Manager (FRM), FLIP, and Lean Six Sigma among others.

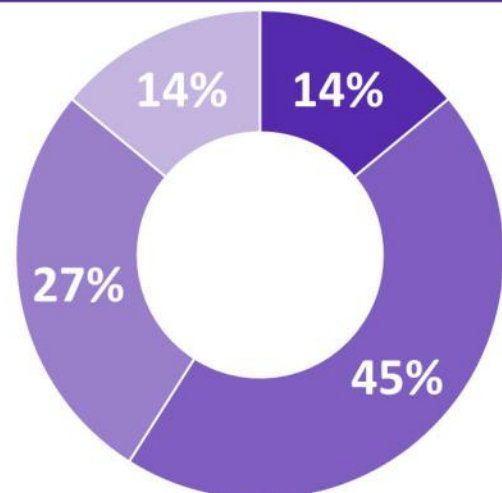
SECTOR SPLIT



- Mining/Oil & Gas
- IT/ITES
- EPC/Manufacturing
- Others

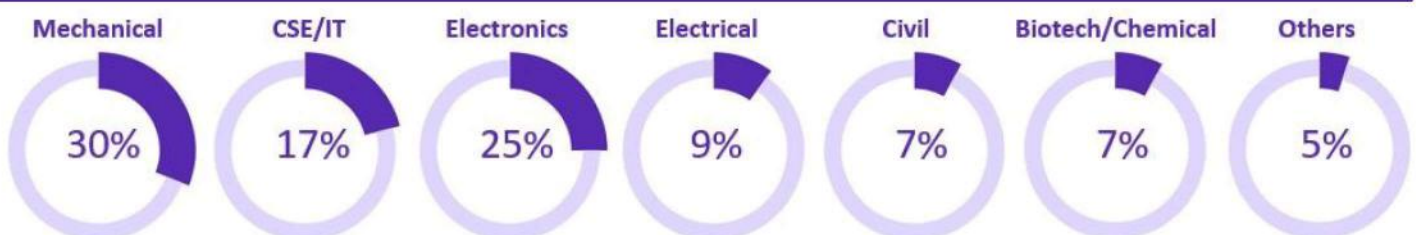
- Automobile/Automotive
- Consulting/Analytics
- BFSI/IT-BFSI

EXPERIENCE SPLIT



- 0-12 months
- 13-24 months
- 25-36 months
- 36+ months

ENGINEERING SPLIT



PLACEMENT STATISTICS



Highest Stipend
₹3.00 lacs



Average Stipend
₹1.77 lacs



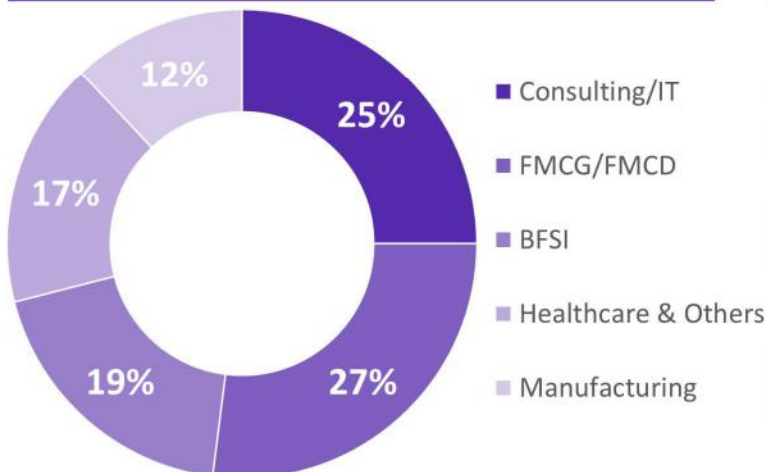
Median Stipend
₹1.7 lacs



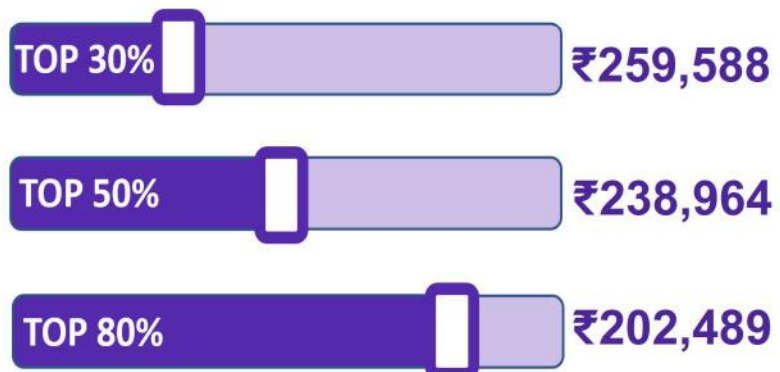
Average Stipend
23.8% Increase

SJMSOM wrapped up yet another highly successful summer placement season that saw 100% candidates secure internship in reputed organizations. The process witnessed 40 companies visiting the institute and offering diverse roles in Consulting, Equity Research, Operations, Product Management, Sales & Marketing and Supply Chain Management among others. The institute witnessed a tremendous increase of 23.8% in the average stipend and increase of 30.5% in the median stipend. The placement season witnessed legacy recruiters displaying their continued faith in the institute. Some of our prominent recruiters included Colgate Palmolive, Goldman Sachs, J.P. Morgan Chase, Procter & Gamble, Reliance among others offering highly coveted profiles in various domains.

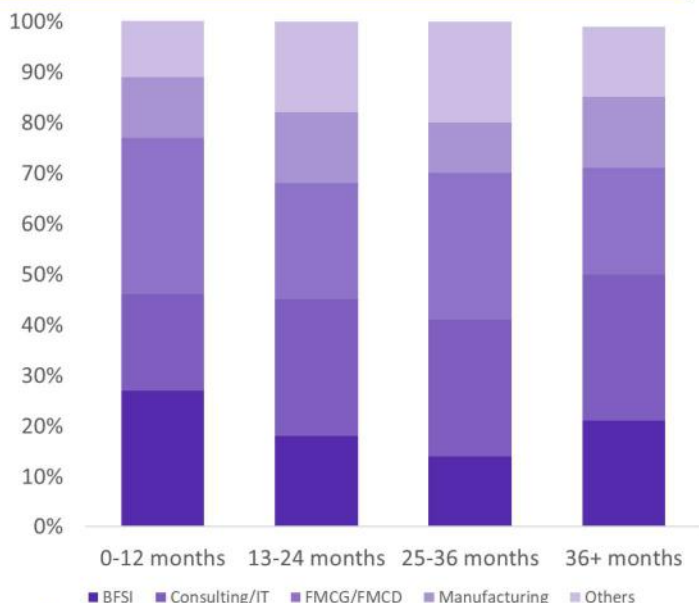
STUDENT SPLIT



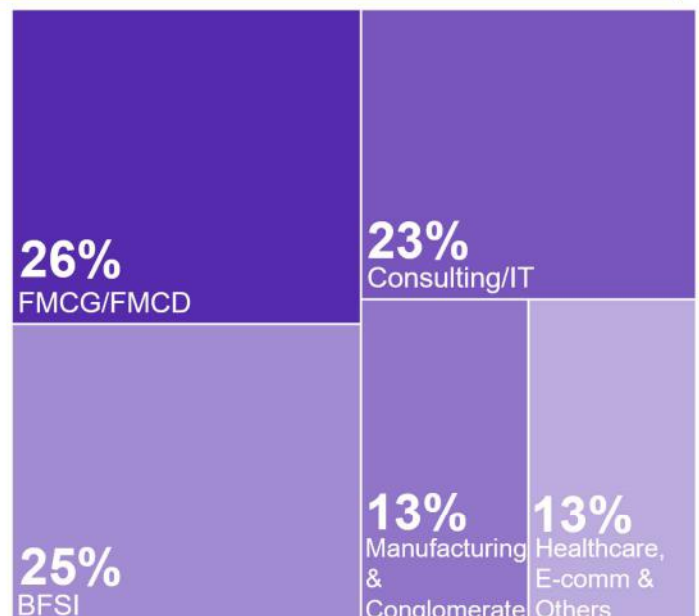
AVERAGE STIPEND



PROFILE w.r.t. WORK EX.



COMPANY SPLIT



OUR RECRUITERS

BFSI

The BFSI sector witnessed reputed companies offering prestigious profiles like Credit Analysis, Equity research, Global Finance, Internal Audit, Investment Banking, Retail & Corporate Banking, Risk Management, and Transaction Banking to the students. Eminent names in BFSI sector such as Goldman Sachs, HSBC Bank, ICICI Bank, Indus Valley Partners, JP Morgan Chase, Nomura, SIDBI, Société Générale, and Yes Bank participated in placement process this year.

FMCG/FMCD

Large number of FMCG giants reiterated their faith in SJMSOM by offering coveted profiles in IT, Operations and Supply Chain Management, and Sales & Marketing to students and recruiting in large numbers. This year, the institute saw participation from industry stalwarts such as Asian Paints, Britannia, Colgate Palmolive, Kimberly Clark, Marico, Mondelez, Nestlé, Pidilite, and Procter & Gamble.

CONSULTING/IT

Prominent recruiters in consulting and technology such as Accenture, Capgemini, Digital McKinsey, GEP, Hitachi Consulting, ValueLabs, and Wipro were some of the biggest recruiters, offering profiles in Business Analytics, Management Consulting, Procurement Consulting, and Product Management. The year also saw PwC offering the profile of Management Consultant and Samsung offering roles in Project Management and Strategy.

MANUFACTURING & CONGLOMERATE

Manufacturing sector continued to witness enthusiastic participation in the placement process. This year, the institute witnessed Reliance Industries Limited offering its coveted leadership program to the students. Other prominent recruiters like ACG, Cummins, Piramal, Siemens, and Tata Motors offered roles in Operations, Sales & Marketing, and Supply Chain Management.

HEALTHCARE & OTHERS

Prominent recruiters from other sectors participated actively in the placement process. E-commerce giant Flipkart continued to place its trust in the institute by offering roles in Design, Operations & Planning. Reputed recruiters in Healthcare & Pharma such as Boehringer Ingelheim and Cochlear also continued their association by offering profiles in Operations, Sales & Marketing and Strategy. OYO Rooms also participated in the placement process showcasing their trust in the institution.

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