



SUMMER PLACEMENT

REPORT 2016-18



Shailesh J. Mehta School of Management, IIT Bombay

Message Board

Message from HOD

SJMSOM, IIT Bombay has successfully concluded its Summer Placements for the 2016-18 batch, and we have yet again succeeded in providing the industry with talented students in a variety of roles and functions. We have rapidly advanced in our pursuit of excellence with the same being reflected in the stupendous growth of 27% in the average stipend offered. The School of Management saw a strong show of faith by leading corporates, with the highest stipend being offered rising to ₹2,80,000. The school was able to bolster its relationship with its long-standing recruiters and forged new bonds with a strong presence of first-time recruiters. The industry's trust in the school was apparent, reinforced by the indisputable quality of education and the agile pedagogy at the School of Management. On behalf of the school, we are extremely grateful to the industry, alumni, faculty and staff involved in making the placement process a resounding success.



Prof. S. Bhargava
Head of Department



Prof. Rajendra M Sonar
Faculty Placement
Coordinator

From the Placement Desk

With the completion of another successful Summer Placement season at SJMSOM, IIT Bombay, I am delighted with the prodigious rise in placement figures and the enhanced engagement of the school with the industry. The School of Management has reinforced its position in the top B-schools of India with the top 25% of the batch securing a phenomenal average stipend of ₹1,91,154. There was a healthy diversity in the roles and domains offered to the students, with 29% of the batch securing coveted roles in leading FMCG/FMCD companies, 22% of the batch obtaining niche roles in premier Consulting and IT companies, and the remaining students getting placed in some of the finest BFSI, Manufacturing, and Healthcare companies in the country. With 100% of the participating students securing paid internship opportunities with leading corporates across the industry, I, on behalf of SJMSOM, IIT Bombay, would like to thank all the recruiters for selecting our school as their preferred recruitment destination and invite you to read further about the Summer Placements of the 2016-18 batch.

Batch Profile

108

Batch Size

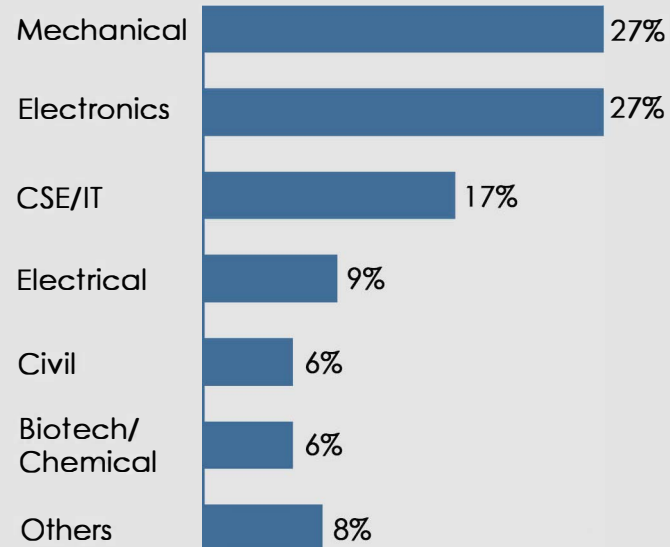
24
months

Avg. Work Exp.

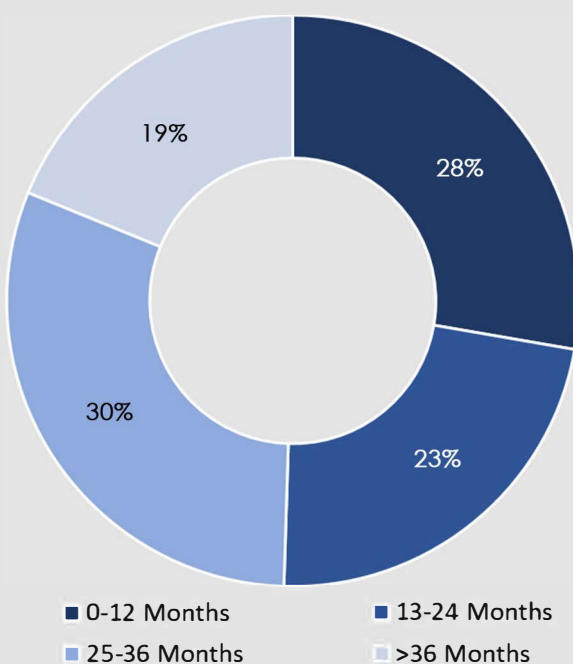
Batch of 2016-18 at a Glance

SJMSOM, IIT Bombay continued its legacy of being one of the premier B-Schools in India. Year on year, students from the finest Institutes of the country like IITs, NITs, BITS Pilani have shown faith in the esteemed legacy of SJMSOM. This year being no different, saw students with an enviable CAT cut off of 98.3 percentile. The Class of 2018 consists of an array of top performers in all the fields, be it academics, sports, social service, or extra-curricular activities. It is a fine blend of students with an average work experience of 24 months across diverse fields like Sales and Marketing, Analytics, Consulting, Operations, and IT along with healthy mix of freshers and entrepreneurs. Students are known for their stellar academic record and have proven their mettle in various competitive exams. They have also cleared independent coursework such as Chartered Financial Analyst(CFA), Green Belt Lean Six Sigma and other professional certifications.

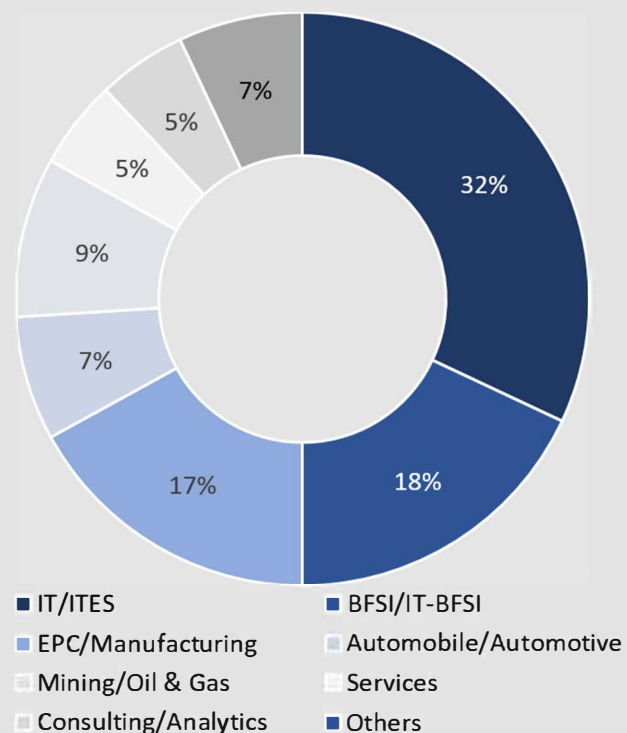
Engineering Stream



Experience Split



Sector Split



Placement Statistics

₹ 119,904

Average Stipend

27%
Increase

Average Stipend

₹ 280,000

Highest Stipend

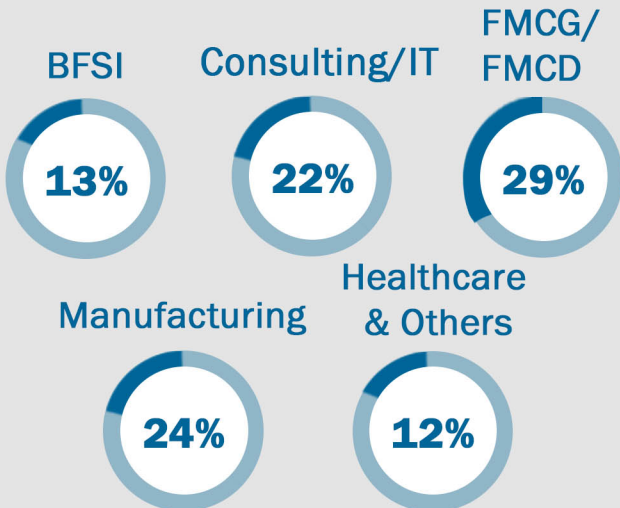
40%
Increase

Highest Stipend

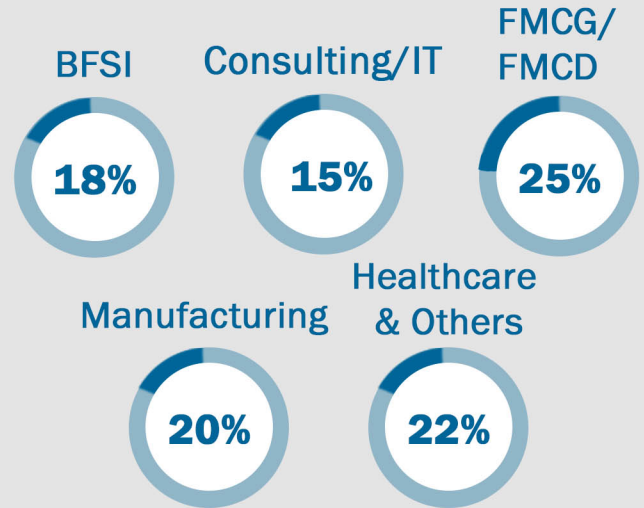
The Summer Placement season once again ended on a high note with SJMSOM, IIT Bombay yet again securing 100% paid internship for the participating students, with a total of 40 companies participating in the process. The school was able to augment its relationship with its marquee recruiters, who demonstrated their trust in the quality of students by widening the spectrum of roles offered. The school also played host to many first-time recruiters, prominent amongst them being Boehringer Ingelheim, Ocwen Financial Services, Pidilite, United Health Group and Whirlpool. They offered roles in General Management, Sales & Marketing, Analytics, Supply Chain Management, BFSI and other coveted domains.

Distribution

Student Split



Company Split



Average Stipend

₹ 184,375

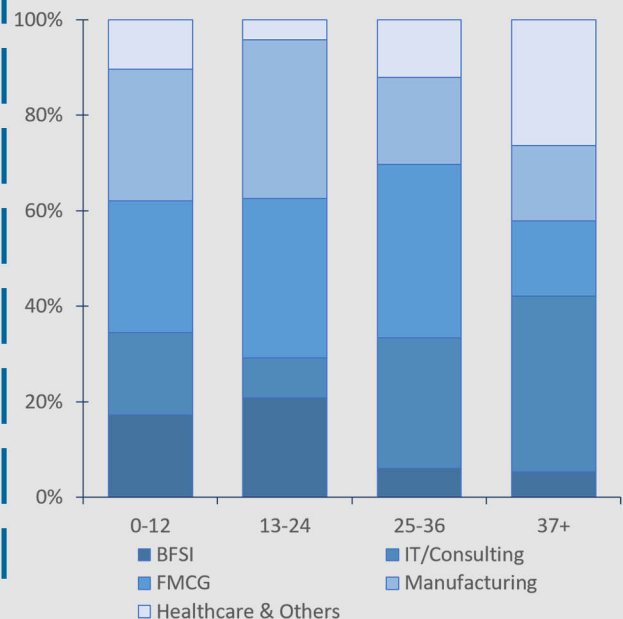
TOP 30%

₹ 166,226

TOP 50%

₹ 136,904

TOP 80%



**Profile Offered
w.r.t. Work Ex.**

Our Recruiters

BFSI

SJMSOM, IIT Bombay bolstered its relationship with regular recruiters by providing them students of high calibre, thus ensuring a sustained means of engagement with industry giants like Fidelity Investments, Goldman Sachs, ICICI Bank, Indus Valley Partners, Ocwen Financial Services, Yes Bank, etc. The profiles offered included Business Analysis and Research, Investment Management, Corporate Treasury, Relationship Banking, Risk Management, etc.

FMCG/FMCD

The FMCG sector has always been a mainstay for SJMSOM in terms of placements, by consistently recruiting in high numbers over the years. Some of the prominent recruiters include Asian Paints, BCCCL, Colgate-Palmolive, Johnson & Johnson, Kimberley-Clark, Marico, Mondelēz, Nestlé, P&G and others. Apart from our regular recruiters, we also witnessed participation from new recruiters such as Pidilite. Roles offered include Supply Chain Management, Operations, Sales & Marketing and Systems. FMCG/FMCD emerged as the highest recruiting industry with 29% of the batch getting placed in this sector.

Consulting/IT

Renowned Consulting and Technology firms such as Accenture, Capgemini, Global e Procure (GEP), Wipro were amongst the major recruiters, providing lucrative opportunities to students to pursue the most sought after profiles across B Schools. Some of the coveted profiles offered were Analytics, IT Consulting, Procurement Consulting, Product Development and Project Management.

Manufacturing

The placement season witnessed participation of various manufacturing giants which offered prestigious internship profiles in Sales and Marketing, Finance, Supply Chain Management, Operations and Systems. Some of the prominent recruiters included BASF, Cummins, Solvay, TATA Motors, Whirlpool and others.

Healthcare & Others

SJMSOM, IIT Bombay has become a desired recruitment destination for the Healthcare sector with representation from reputed companies like Boehringer Ingelheim, Cochlear, Pharmeasy and United Health Group. Some of the other recruiters were Donear, Sutherland Global Services, etc. The students were offered roles in Supply Chain Management, Strategy, General Management, Sales and Marketing, etc.

Contact Us

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