



SUMMER PLACEMENT REPORT 2017-19

Shailesh J. Mehta School of Management, IIT Bombay

MESSAGE BOARD

Message from HOD

SJMSOM, IIT Bombay has concluded the Summer Placement process for batch of 2017-19, which has once again been a resounding success. This year witnessed the most diverse batch in terms of work experience and gender, which was well appreciated by the industry. Reinforcement of long-standing relationships and the presence of new recruiters resulted in a 19.8% increase of average stipend as compared to last year. The Institute built upon its reputation in the industry and remained the preferred choice for leading companies across various sectors, with the top 30% of the batch securing an average stipend of ₹ 2.28 lacs. These numbers are a testament to the robust pedagogy, the discipline of management education, the overall conducive learning atmosphere that the IIT system provides and the indomitable spirit to excel that exists at SJMSOM, IIT Bombay. On behalf of the Institute, we are thankful to the industry, alumni, faculty and staff for lending their crucial support in making the Summer Placement process a successful feat.



Prof. S. Bhargava
Head of Department

Message from Placement Desk

I am delighted to acknowledge that SJMSOM, IIT Bombay successfully completed another year of Summer Placements and has once again reinforced its standing as one of the finest B-schools in the country. The top 50% of the batch secured an average stipend of ₹ 2 lacs with ₹ 2.8 lacs being the highest stipend offered. This year witnessed numerous industry stalwarts from BFSI, Consulting, E-commerce, FMCG, IT/ITES, Manufacturing, and Pharma Sectors offering a plethora of roles across domains ranging from Operations and Supply Chain Management to Consulting, Finance, Marketing and Systems. The legacy of securing 100% paid summer internships with leading corporates would not have been possible without the unwavering support and faith shown by our industry partners. I, on behalf of SJMSOM, IIT Bombay, would earnestly like to thank all the recruiters for reaffirming their faith in our School and invite you to further read about the Summer Placements of the Class of 2019.



Prof. Rajendra M. Sonar
Faculty Placement
Coordinator

BATCH PROFILE

AT A GLANCE : THE CLASS OF 2017-19

SJMSOM, IIT Bombay continues to be the premier choice for top graduates in the country, and the batch of 2017-19 reinstates the same. Graduates from IITs, NITs, BITS Pilani and other reputed institutes in the country continued to show faith in the legacy of the Institute. The Class of 2019 is a perfect blend of fresh graduates, professionals and budding entrepreneurs, with an average work experience of 24 months across domains such as Analytics, BFSI, Consulting, IT, Operations and Sales & Marketing. Apart from their excellent academic records, the Class of 2019 also boasts of students who have been consistent performers in other interest areas such as gymnastics, sports, classical dance forms, social service, etc. Students have also proved their mettle in various National/State level competitive exams as well as independent coursework like Chartered Financial Analyst (CFA), FLIP, Green Belt Lean Six Sigma and other professional certifications.



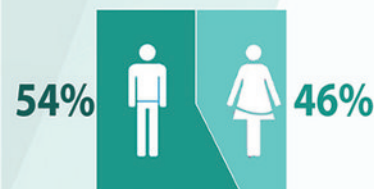
Batch Size

111



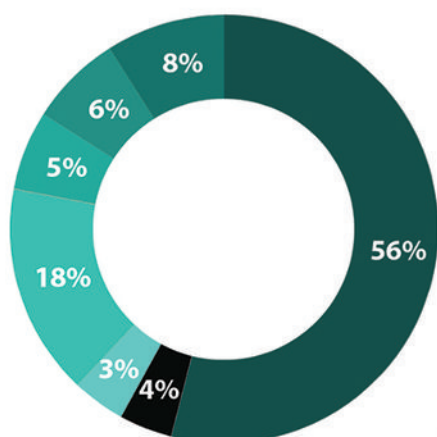
Avg. Work Exp.

24 months



Gender

SECTOR SPLIT

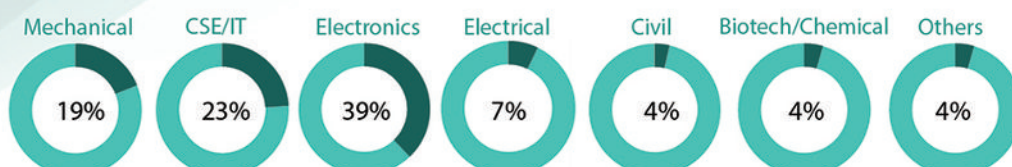


- Mining/Oil & Gas
- IT/ITES
- Automobile/Automotive
- Consulting/Analytics
- Others
- EPC/Manufacturing
- BFSI/IT -BFSI

EXPERIENCE SPLIT



ENGINEERING STREAM



PLACEMENT STATISTICS

Summer Placement season 2017 reflected the commemorated legacy of SJMSOM with students once again securing 100% paid internships. Over 40 companies participated in the recruitment process showing their unwavering faith in the quality of students. Legacy recruiters continued to repose their faith through their affiliation with the Institute by providing lucrative offers in a wide array of roles. The School also hosted many new recruiters, some of the prominent names being ACG Group, Amway, Digital McKinsey, ICRA Management Consulting, RBL Bank, Sun Pharma and UPL. They offered roles in Analytics, Consulting, Finance, Operations, Product Management, Supply Chain Management, Systems and other coveted domains.

Highest Stipend

₹ 2.8 lacs



Average Stipend

₹ 1.43 lacs

Average Stipend

19.8% increase



Median

₹ 1.31 lacs

DISTRIBUTION

AVERAGE STIPEND

₹ 227,988

TOP 30%

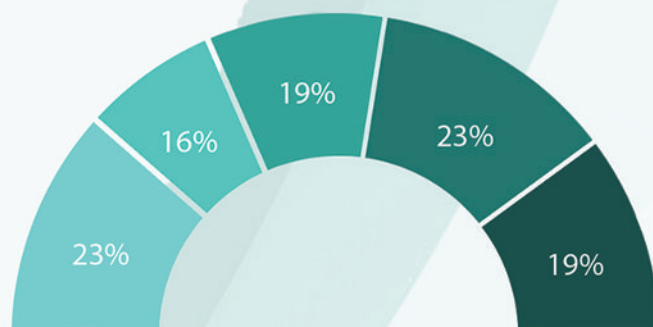
₹ 200,338

TOP 50%

₹ 163,405

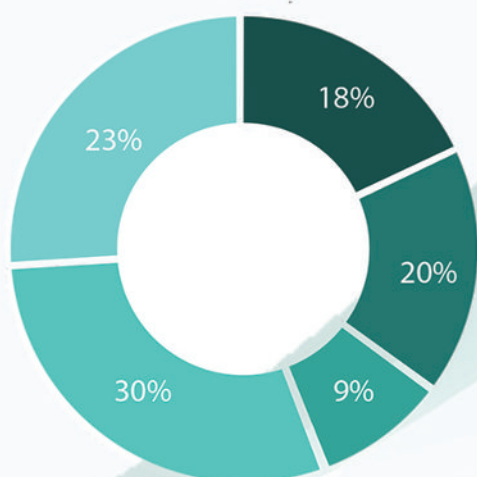
TOP 80%

COMPANY SPLIT



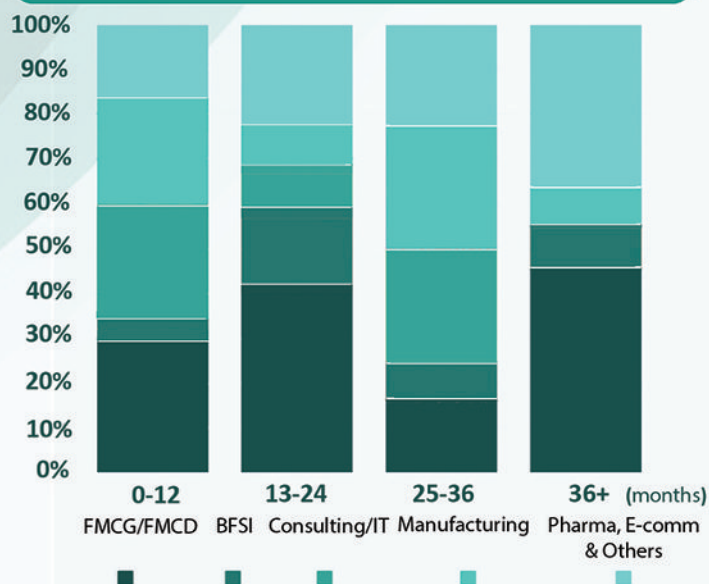
Consulting/IT Manufacturing BFSI
FMCG/FMCD Pharma, E-comm & Others

STUDENT SPLIT



Consulting/IT Manufacturing BFSI
FMCG/FMCD Pharma, E-comm & Others

PROFILE w.r.t WORK EXP.



OUR RECRUITERS

BFSI

This recruitment season saw companies from the BFSI cohort validate their belief in the calibre of students by offering prestigious roles across Corporate Banking, Derivative & Quantitative Research, Fintech, Internal Audit, Risk Management and Relationship Management. Regular recruiters like Goldman Sachs, ICICI Bank, Indus Valley Partners, Jardine Lloyd Thompson, Yes Bank, etc. continued to bolster their association with the School while new recruiters like CRISIL and RBL Bank also offered roles in the Analytics domain.

FMCG/FMCD

The FMCG sector has always been at the forefront of summer placements at SJMSOM by consistently hiring students in large numbers, year after year. Prominent recruiters like Amway, Asian Paints, Britannia, Johnson & Johnson, Kimberly Clark, Marico, Mondelēz, Nestlé, Pidlite and Procter & Gamble offered coveted roles in Operations, Supply Chain Management, Sales & Marketing and Systems. FMCG/FMCD emerged as the highest recruiting sector, accounting for 30% of the total offers rolled out.

CONSULTING/IT

Reputed Consulting and Technology firms like Accenture, Digital McKinsey, GEP, Hitachi Consulting, IBM, ICRA Management Consulting, Ipsos Consulting, Think Tankers and Wipro recruited for highly sought-after profiles in Business Analytics, Financial Consulting, Management Consulting, Market Research, Procurement Consulting, Product Management, Project Management, Sales & Business Development and Technology Consulting.

MANUFACTURING

Manufacturing stalwarts like AkzoNobel, Cummins, Solvay, Tata Motors, United Phosphorus Limited and Whirlpool continued their long-standing association, providing lucrative opportunities for students across various profiles such as Business Excellence, Finance, Global Strategic Sourcing, Sales & Marketing, Supply Chain Management and Systems.

PHARMA & OTHERS

Companies from the healthcare and pharmaceutical sectors exhibited their faith in the quality of students at SJMSOM with new companies like ACG Group, Piramal Enterprises and Sun Pharma joining legacy recruiters like Boehringer Ingelheim and Cochlear this placement season. Students were offered roles in varied domains like Analytics, Finance, Marketing, Operations, Strategy, Supply Chain Management and Systems. This year also witnessed Flipkart recruiting in the E-Commerce space for Supply Chain Management roles.

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