



# **FINAL PLACEMENT REPORT**

**2017-19**

**Shailesh J. Mehta School of Management, IIT Bombay**

## Message from HOD

I am proud to announce the successful conclusion of the final placement process for the batch of 2017-19. This year witnessed another landmark achievement, with all the students getting placed during the process days, reaffirming the overwhelming belief displayed by the industry in the institute. The multitude of offers extended by the participating companies is a testament to the excellence of the institute and the efforts put forward by the students. This year witnessed the average CTC rising to a benchmark ₹20.8 lakhs. The expanding number of recruiters visiting the institute is a culmination of the many new partnerships established recently with numerous companies within the industry. Finally, I take this opportunity to sincerely thank the industry for their enthusiastic participation and the trust placed in the institute and look forward to building stronger bonds in the years to come.



**Prof. S. Bhargava**  
Head of Department

## Message from Placement Desk



**Prof. Indrajit Mukherjee**  
Faculty Placement  
Coordinator

It gives me immense pleasure to announce that SJMSOM, IIT Bombay has successfully concluded its placement process, reaffirming its standing among the premier B-schools of the country. This year witnessed a tremendous growth in the placement figures. The average CTC of the top 50% of the batch stood at a staggering ₹25.8 lakhs; And the median CTC reaching a noteworthy ₹20.3 lakhs. The process concluded with the average compensation standing at ₹20.8 lakhs, continuing the year-on-year upward trajectory. The multitude of coveted profiles recruited for and the lucrative offers extended stands testament to the credence placed by the industry giants in the legacy of the institute. We highly value our relationship with all the industry recruiters and are committed to making the recruitment process productive, smooth, and an overall positive experience. In conclusion, I, on behalf of the entire SJMSOM, IIT Bombay community would like to convey my deepest gratitude to all the leading corporates who selected our school as their preferred recruitment destination.

# BATCH PROFILE



**Batch Size**

**110**



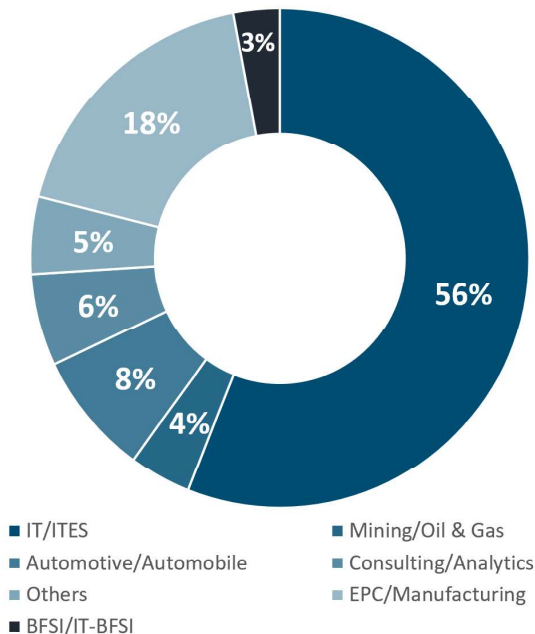
**Average Work Ex.**

**24 Months**

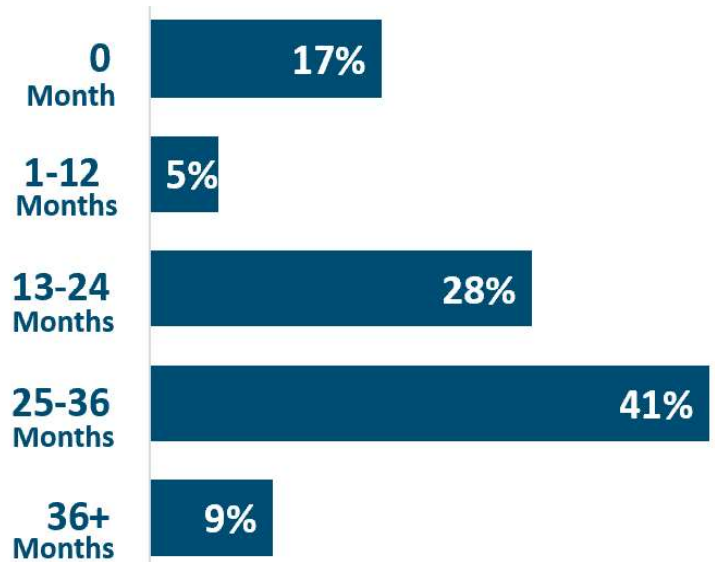


SJMSOM, IIT Bombay continues to be the premier choice for top graduates in the country, and the batch profile of 2017-19 reinstates the same. Graduates from IITs, NITs, BITS Pilani and other reputed institutes in the country continued to show immense faith in the legacy of the institute. The class of 2019 is a perfect blend of fresh graduates, professionals and budding entrepreneurs, with an average work experience of 24 months from some of the top organizations such as Cisco, Deloitte, EXL, Samsung, SAP Labs etc. across various domains such as Analytics, BFSI, Consulting, IT, Operations and Sales & Marketing. Apart from their excellent academic records, students have been consistent performers in other interest areas such as gymnastics, sports, social service, etc. Students have also proved their mettle while pursuing live projects with 3M, CRISIL, ITC, J&J, Kellogg's, and Microsoft to name a few. The batch of 2019 has won many National level corporate competitions by GEP, J&J, and Nestlé and has successfully completed renowned international courses like APICS, CFA, FLIP, Lean Six Sigma, and other professional certifications.

## SECTOR SPLIT



## EXPERIENCE SPLIT



## ENGINEERING SPLIT



**Shailesh J. Mehta School of Management, IIT Bombay**



# PLACEMENT STATISTICS

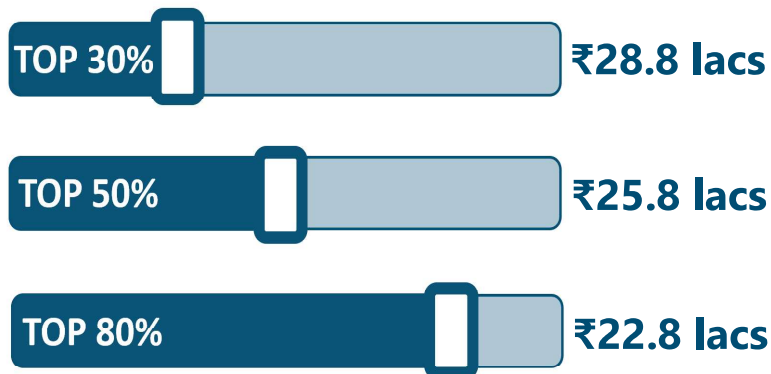
Highest CTC  
**₹32.4** lacs

Average CTC  
**₹20.8** lacs

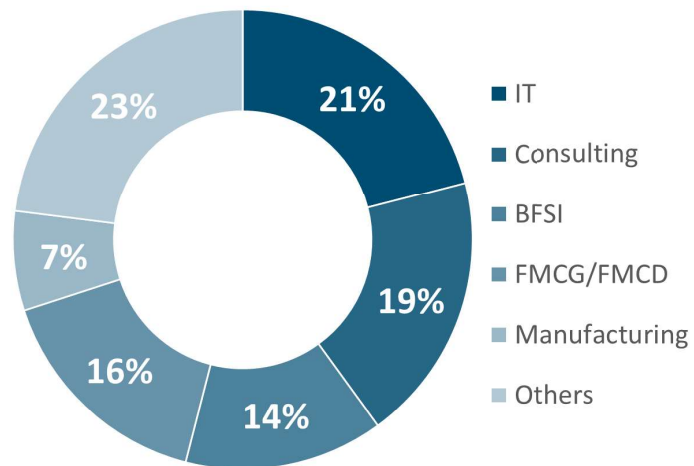
SJMSOM wrapped up yet another highly successful final placement season. The process witnessed multiple recruiters visiting the institute to offer diverse roles in numerous departments such as Consulting, Finance, IT, Operations, Sales & Marketing, and Supply Chain. The average CTC this year rose to ₹20.8 lakhs with the median advancing to ₹20.3 lakhs. The season was graced by the presence of many leading organizations including, Accenture, Flipkart, GEP, Google, IBM, Mondelēz, Nestlé, Procter & Gamble, PwC, and Tata Global Beverages to name a few, who offered our students some extremely prestigious roles.



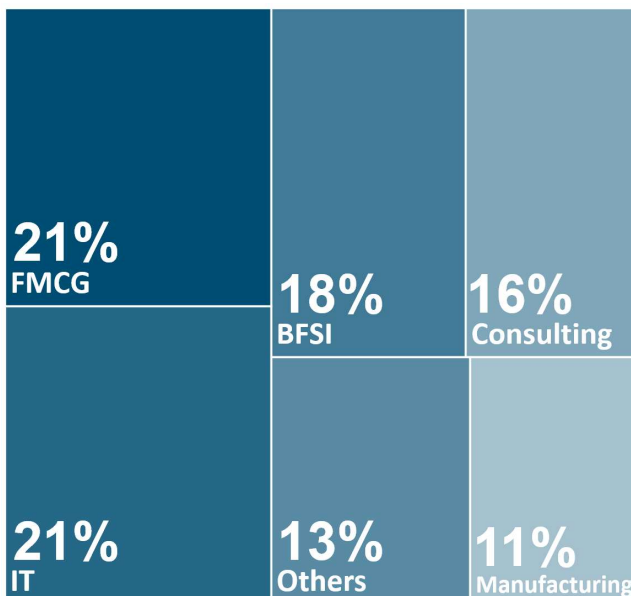
## AVERAGE CTC



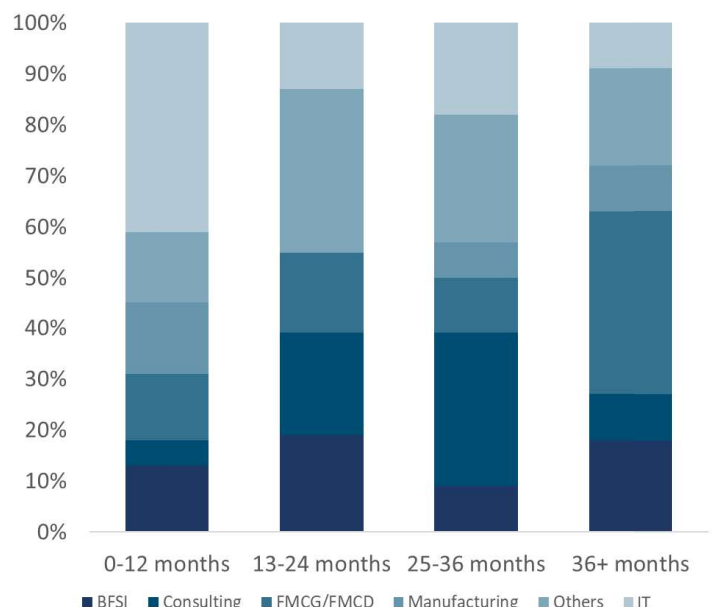
## STUDENT SPLIT



## COMPANY SPLIT



## PROFILE w.r.t. WORK EX



# OUR RECRUITERS

## BFSI

The BFSI sector saw many reputed recruiters continuing their long-standing association with the institute. Marquee recruiters including Goldman Sachs, ICICI Bank, IVP, Maybank, Nomura, RBL, and Yes Bank offered coveted profiles such as Business Analyst, Financial Operations, Global Finance, Internal Audit, Product Efficiency, Liabilities, and Product Management.

## FMCG/FMCD

SJMSOM has always been a sought-after campus for numerous FMCG giants whose faith in the institute is supported by the multiple profiles offered by them in IT, Operations, Sales & Marketing, and Supply Chain Management. This year, the institute saw participation from industry stalwarts such as Asian Paints, Britannia, Johnson & Johnson, Marico, Mondelez, Nestlé, Pidilite, and Procter & Gamble.

## CONSULTING/IT

Prominent recruiters in consulting and technology such as Accenture Strategy, Capgemini, Google, GEP, Hitachi Consulting, IBM, ValueLabs and Wipro offered profiles in Business Analytics, Management Consulting, Procurement Consulting, and Product Management. PwC, one of the biggest recruiters, offered profiles in Management consulting.

## MANUFACTURING & CONGLOMERATE

A cohort of companies in the manufacturing sector continued their ongoing relationship with the institute by hiring aggressively during the placement process. Industry leaders including ACG Worldwide, Cummins, Piramal, Tata Motors, and Whirlpool offered multiple profiles across Operations, Sales & Marketing, Strategic Sourcing, and Supply Chain Management.

## HEALTHCARE & OTHERS

Following the trend of the previous years, the healthcare and logistics sectors have witnessed an enthusiastic response this year too. The institute witnessed an increased participation from regular recruiters like Cochlear and Mærsk, who offered profiles in departments such as Business Development, Commercial, Sales & Marketing, and Strategy. The Hospitality sector also made its presence felt during the process, with OYO Rooms recruiting for their niche profile in Operations. E-commerce leader, Flipkart continued its strong association with the institute by offering profiles in Design, Operations, and Planning.

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