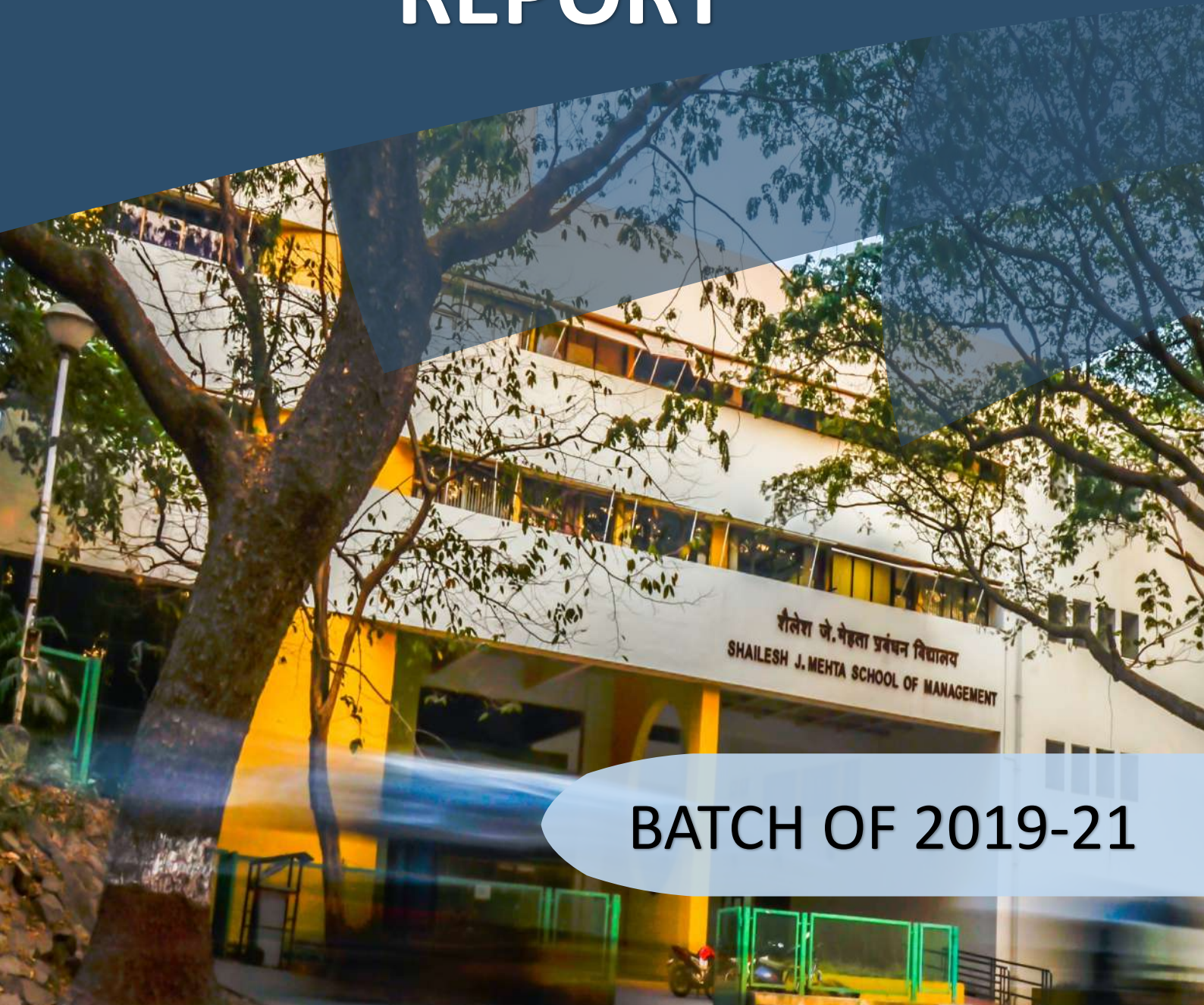




SUMMER PLACEMENT REPORT

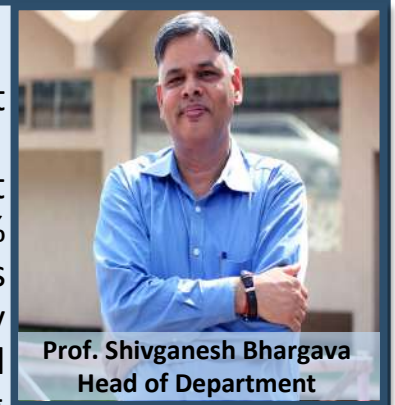


BATCH OF 2019-21

Shailesh J. Mehta School of Management, IIT Bombay

MESSAGE FROM HOD

SJMSOM, IIT Bombay has concluded its summer placement process for the 2019 - 2021 batch. The institute witnessed an outstanding response from the industries, with yet another year of stellar placements substantiated by a 14% increase in the average stipend. The placement statistics stand as a testament to the immense confidence shown by the industry in the skills and aptitude of our students and reiterate SJMSOM's position as one of the leading management institutes in the country. The institute also witnessed recruiters hiring students in large numbers for lucrative profiles. The rigorous pedagogy and the diverse work experience of the batch led to the success of the summer placement. I am grateful to our faculty members and illustrious alumni for extending continuous support to our students and guiding them to ensure that they are aligned with the latest industry practices. I express my gratitude to our regular recruiters for putting continual faith in the mettle of our students & also to our new recruiters for acknowledging the potential of our students. We look forward to building stronger industrial relations in the years to come.



Prof. Shivganesh Bhargava
Head of Department

MESSAGE FROM PLACEMENT DESK



Prof. Indrajit Mukherjee
Faculty Placement Coordinator

It is my pleasure to announce that SJMSOM, IIT Bombay has successfully concluded yet another season of summer placement. The institute has reinforced its image as one of the top B-schools in India, with the top 30% of the batch securing a phenomenal average stipend of ₹2.8 lac. A variety of diverse roles and domains were offered to the students, with 25% of batch securing prominent roles in FMCG/FMCD companies, 32% of batch obtaining niche roles in premier Consulting/IT companies and the remaining securing roles in some of the finest BFSI, Manufacturing, and E-Commerce organisations. This year, we saw an unprecedented increase in the number of new recruiters with 17 renowned organizations offering roles across coveted domains. The legacy of the institute to complete 100% placement would not have been possible without the unwavering support and trust shown by our industry partners. I, on behalf of the entire SJMSOM, IIT Bombay, would like to earnestly thank all the recruiters for reaffirming their faith in our institute. We are committed to building stronger relationships with our recruiters and making the recruitment process a more fruitful and conducive experience for the corporates.

SJMSOM continued to be among the top B-schools being the preferred institute of the best talent pool in the country. The 2019-2021 batch consists of students with excellent academic backgrounds hailing from institutes of national repute such as IITs, NITs, BITS, among others. The batch has a mix of fresh graduates and candidates having prior work experience in reputed organizations such as Barclays, Larsen & Toubro, Maruti Suzuki, Mu Sigma, Ola Cabs, PwC, RBS, Royal Dutch Shell, Tata Motors, ZS Associates among others, in diverse profiles like Analytics, Consulting, IT, Operations, and Sales & Marketing. The class of 2021 has students with varied interests having significant state and national level achievements in sports, music, dramatics, literature, and photography. Numerous students have secured reputed certifications of industrial importance, such as Chartered Financial Analyst (CFA), FLIP, and Six Sigma.



Batch Size

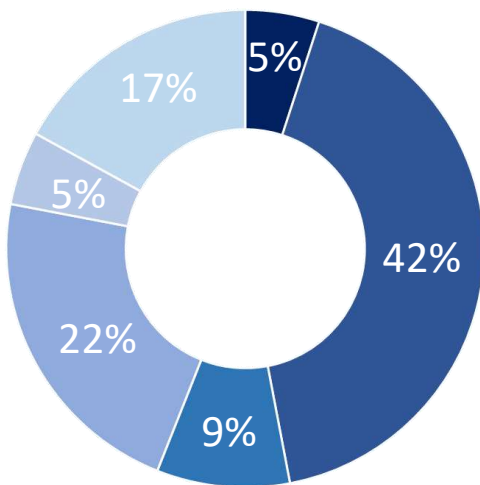
110



Average Work Ex.

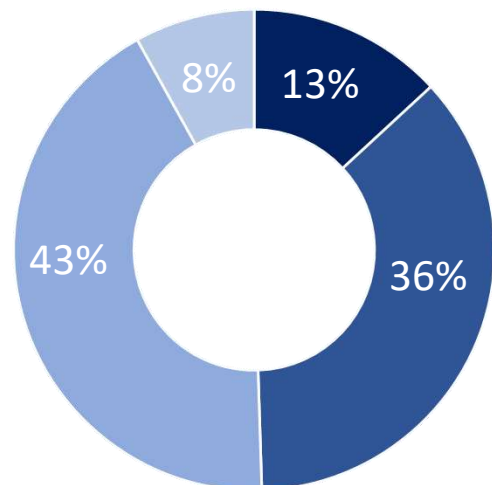
27 Months

SECTOR SPLIT



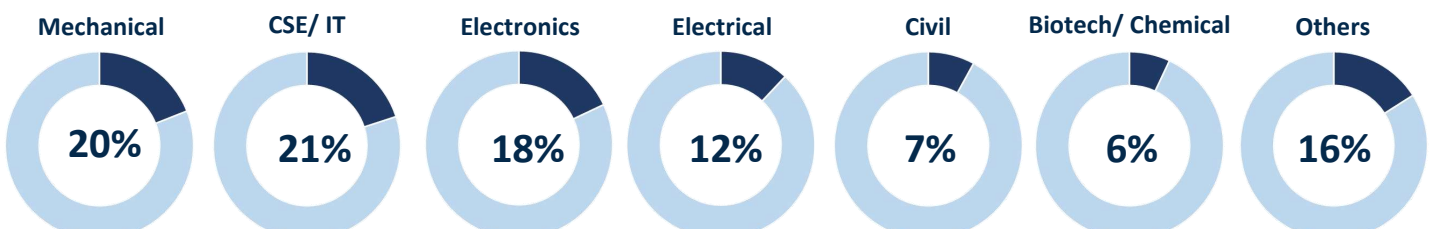
- Mining/ Oil & Gas
- IT/ ITES
- Consulting/ Analytics
- EPC/ Manufacturing
- BFSI
- Others

EXPERIENCE SPLIT



- 0-12 months
- 13-24 months
- 25-36 months
- 36+ months

ENGINEERING SPLIT





Highest Stipend
₹ 3.20 lacs



Average Stipend
₹ 2.02 lacs



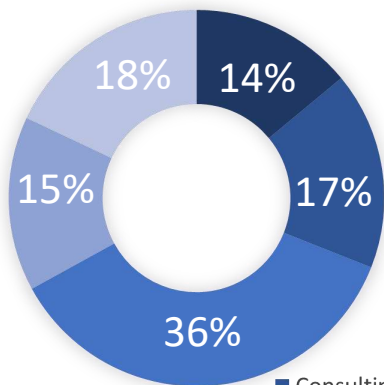
Median Stipend
₹ 2.15 lacs



Average Stipend
14% increase

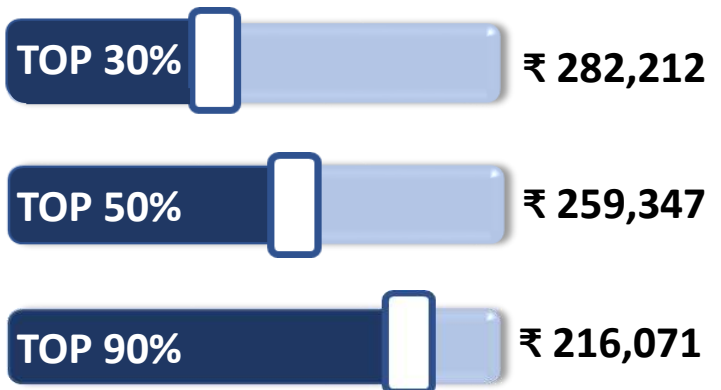
SJMSOM successfully concluded its summer placement for 2019-21 batch, with 100% candidates securing offers in diverse domains. SJMSOM attracted 46 recruiters with legacy recruiters such as Accenture, Colgate-Palmolive, Google, JPMC, Procter & Gamble, PwC offering coveted roles in Investment Banking, Management Consulting, Operations, Product Management, Sales & Marketing, Supply Chain Management. This year also saw 17 first time recruiters such as Bajaj Auto, Harman, Nivea, Synergy Consulting offering niche roles in Financial Advisory, Marketing, & Technology Consulting, among others. The steady increase in average stipend by 14% and the diversity of roles offered reinforces SJMSOM's position as one of the leading B-Schools.

STUDENT SPLIT

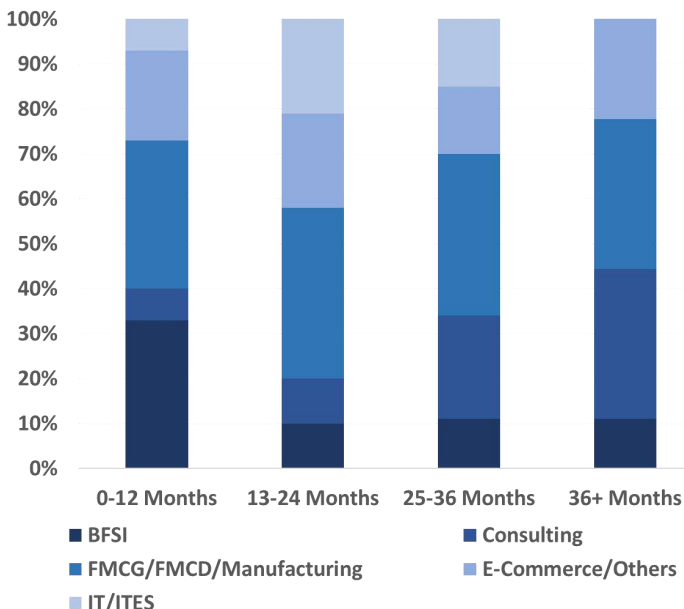


- BFSI
- Consulting
- FMCG/FMCD/Manufacturing
- IT/ITES
- E-Commerce/Others

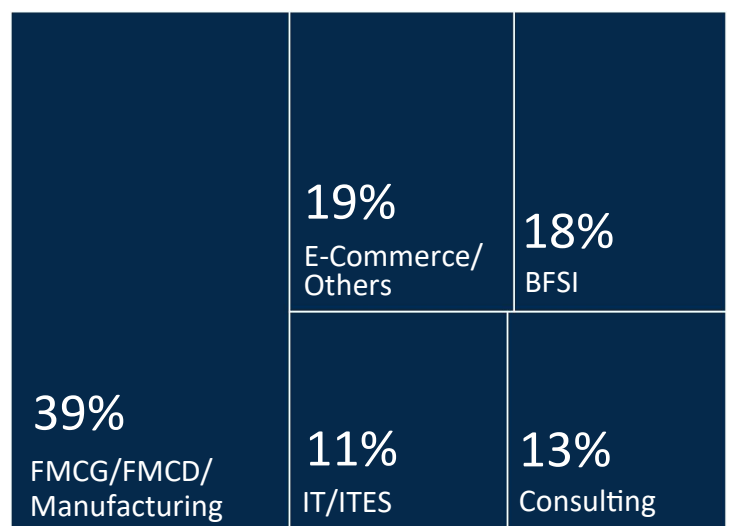
AVERAGE STIPEND



PROFILE w.r.t. WORK EXP.



COMPANY SPLIT



BFSI

Institute hosted marquee recruiters from the BFSI sector, such as Fidelity Investments, HSBC, ICICI Bank, Indus Valley Partners, JP Morgan Chase, Marsh & McLennan Companies, SIDBI, and Yes Bank offering roles in functions like Investment Banking, Retail & Corporate Banking, and Transaction Banking.

CONSULTING

This domain witnessed a surge in the number of roles offered with esteemed recruiters such as Accenture Consulting, GEP, Hitachi Consulting, and PwC gracing the campus by recruiting for various profiles such as Management Consulting, Operations Consulting, and Technology Consulting. Synergy Consulting and Valorant Consulting got associated for the first time, offering roles such as Financial Advisory and Procurement Consulting.

FMCG/FMCD/MANUFACTURING

SJMSOM maintained its position as a preferred destination for the stalwarts in this sector as prominent recruiters such as Asian Paints, Colgate-Palmolive, Cummins, Johnson & Johnson, Kimberly Clark, Marico, Mondelēz, Nestlé, Piramal, Procter & Gamble, and Reliance Industries Limited offered a diverse set of roles across domains. First-time recruiters such as Bajaj Auto, Harman, L&T, Michelin, Nivea, Perfetti Van Melle, and Schindler offered Operations, Sales & Marketing, and Supply Chain roles.

IT/ITES

Technology giants such as Accenture Digital, Capgemini, Google, and Wipro strengthened their association with SJMSOM by offering coveted profiles such as Data Analytics, Digital Operations, Pre-sales Consultant, Product Management, and Technology Consulting. Vodafone Shared Services started its first time association with SJMSOM recruiting for its Techno-Management roles.

E-COMMERCE/OTHERS

Top organizations such as Boehringer Ingelheim, eBay, Flipkart, Halma, and Oyo Rooms from sectors like E-Commerce, Healthcare, Hospitality, among others, recruited in good numbers for roles in Operations & Supply Chain, Sales & Marketing, and Technology. This year also saw some of the big names in the start-up domain, like CarWale and Ninjacart recruiting for their Product Management & Supply Chain roles for the first time.