### SJM School of Management, IIT Bombay

#### Specialization for 2-year MBA Programme

Our 2-year full time MBA program requires students to earn 139 credits. As per the current credit structure MBA students earn 80 credits during first year and 59 credits (including 2 credits for summer internship) during second year. During first year only core courses are offered and during second year only elective courses are offered.

In view increasing demand for professionals with specialized knowledge and training, school faculty decided to offer the option of specialization to the MBA students which leads to degree of 'Master of Business Administration with Specialization in .....'.,

To get MBA degree with specialization interested student is required to earn at least 30 credits from the elective courses in the functional area (Finance/Operations Mgt/Marketing/Information System..) of her/his choice. Student will be choosing only one area for specialization.

To start with Finance and Operations Management areas are offering sufficient elective courses to specialise. Going forward other functional areas also will be offering sufficient courses to specialize.

### Current List of Courses Eligible for Finance Specialization

SOM 650	Mergers, Acquisitions, and Business Valuation	3
SOM 651	International Finance	3
SOM 655	Derivatives and Risk Management	3
SOM 698	Management of Banking and Financial Services	3
SOM 653	Security Analysis and Portfolio Management	3
SOM 654	Fixed Income Securities	3
SOM 704	Foundations of Private Equity and Venture Capital	3
SOM 658	Start up Financing	3
SOM 652	Indian Financial and Business Models	3
SOM 707	Behavioural Finance	3
SOM 718	Money: Past, Present and Future	3
SOM XXX	Financial Modelling	

In case any queries/clarifications pl contact: Finance Area Chair Prof S N Rao (narayanr@som.iitb.ac.in)

# Current List of Courses Eligible for OM Specialization

Note: 30 credits are required from this list. Students must ensure that there is no substantial overlap (in case of doubt contact OM area chair-OM: Prof G K Adil (adil@iitb.ac.in)

# **SOM COURSES**

SOM 613	Warehouse Operations	3
SOM 626	Advanced Planning and Scheduling	3
SOM 633	Quality Management	3
SOM 635	Operations Strategy	3
SOM 705	Supply Chain Optimisation	3
SOM 637	Project Management	3
SOM 640	Service Operations Management	3
SOM 744	Multivariate Data Analysis	6
SOM 798	Experimental Design for Quality & Productivity	
	Improvements	3
SOM 806	Behavioural Operations Management	3
SOM XXX	Predictive Analytics course	3
SOM XXX	Sustainable Supply Chain Management	3
	OUTSIDE SOM (Restricted to Maximum 12 Credits)	
IE 602	Service Engineering and Management	6
IE 603	Discrete Event System Simulation	6
IE 714	Quantitative Models for Supply Chain Management	6
IE 643	Deep Learning: Theory and Practice	6
IE 708	Markov Decision Processes	6
ME 781	Engineering Data Mining and Applications	6
CS 765	Introduction of Block chains, Cryptocurrencies,	
	and Smart Contracts	6
CS 747	Foundations of Intelligent and Learning Agents	6