MBA Programme
Brochure 2024
The Indian Institute of Technology Bombay was established in 1958 to provide leadership in education and research with a focus on science and technology. Over a period of more than decades, about 60,000 students have graduated from the Institution with Bachelor's, Master and PhD degrees. IIT Bombay today is the leading institution globally for education in engineering, management, pure and social sciences.

The institute is committed to creating an ambiance for nurturing innovation, creativity, and excellence in our students. We strongly support interdisciplinary research and development for the benefit of Industry and Society.

Shailesh J. Mehta School of Management is an essential component of this strategy. SJMSOM was established in 1995 to provide leadership in the area of management education with an emphasis on developing all-round managerial skills. We are proud to say that the School is ideally placed to exploit the synergies with the engineering and science departments at IIT Bombay. In doing so, we believe the School will continue to create unique and novel programs to make significant contributions to management as a domain.
The School of Management was established in 1995 to offer Postgraduate Programme (MBA), and Doctoral (Ph.D.) Programme, and Executive Masters Programme (EMBA) for working executives (jointly with Olin Business School of Washington University). We also offer short-duration and long-duration management development programmes (MDPs) which include company-specific training programmes.

The students benefit from the best curriculum which is relevant for the needs of the industry. The faculty are known for their expertise and achievements in research, training, and consultancy. The School also has associate faculty from other academic units of IIT Bombay, and visiting faculty from the industry to bring the practitioner’s perspective. The institute offers the additional advantage of collaborating with other academic units and access to their resources for interdisciplinary research.

We plan to strengthen our doctoral programme and ensure that doctoral students account for about half the total students to improve the research profile of the School. We shall actively encourage new faculty additions in identified areas given the planned new initiatives and expansion of the existing programmes. The School shall also explores the opportunities to offer joint programmes with IIMs, and the All India Management Association (AIMA) in upcoming areas. We also plan to expand the collaboration with Washington University by offering a joint part-time MBA for working professionals in and around Mumbai during alternate weekends.

We have submitted a detailed proposal to establish a Centre of Research in Financial Markets (CRFM) to be funded by banks and other financial institutions. The research in the areas of banking and financial markets in India lags behind that in developed countries despite the large number of high-quality institutions in the country. There is a need to establish and support a credible alternative in the form of CRFM. This is an ambitious initiative to be led by the School with support from other academic units of the Institute. This center will lead education, research, and training in financial markets.

We also plan to set up additional research labs such as Competitiveness Lab, Economics and Development Lab, Finance Lab, Bank Lab, and High-Frequency Trading Lab in addition to the existing labs to strengthen the research infrastructure subject to the availability of adequate additional space, and other resources.
About SJMSOM

Founded in 1995, the School of Management at IIT Bombay aimed to mold professionals into future leaders. In 2000, it was officially named the Shailesh J. Mehta School of Management (SJMSOM). Presently, the school stands at the forefront, equipping graduates to tackle the evolving challenges in business. Leveraging the diverse intellectual resources of IITB, it offers exceptional and innovative management education programs.

Programmes Offered

- Master of Business Administration (Two-year Full-time)
- Doctoral program (Ph.D.) in Management
- Executive MBA with Olin Business School, WashU at St. Louis
- Undergraduate (Minor) in Management
- Certificate and Management Development Programs
- Inter-Disciplinary Dual Degree Program (IDDDP)
Mission
To nurture intellectual capital by leveraging on research, teaching, training, consultancy, and collaborations within the IIT Bombay ecosystem and beyond.

Vision
To excel in the creation, dissemination and application of management knowledge.

Rankings
10th NIRF National Institutional Ranking Framework 2023
5th QS World University Rankings Business Management and Studies Category 2023
Advisory Board

Prof. Subhasis Chaudhuri,
Director, Indian Institute of Technology Bombay

Dr. Shailesh J. Mehta,
President, Granite Hill Capital Ventures LP, USA

Dr. Murari Saraf/ Mr. Ramesh Somani,
Member, Hindi Vidya Bhavan Academy, Mumbai

Mr. Yogi Sriram,
Advisor–HR to CEO & MD, Larsen & Toubro Ltd

Mr. Ravi Kant,
Former Chairman of IIIT Allahbad and IIM Rothak, Former Vice Chairman, Tata Motors Ltd.

Dr. Devi Prasad Shetty,
Chairman, Narayana Hrudayalaya Ltd.

Prof. Rishikesha T Krishnan,
Director, Indian Institute of Management Bangalore

Mr. Ajit Rangnekar,
Former Dean, Indian School of Business, Hyderabad, Director General of Research and Innovation Circle of Hyderabad

Mr. Deepak Parikh,
Chairman, HDFC Ltd.

Mr. Ashishkumar Chauhan,

Prof. S.V.D. Nageswara Rao,
Head, Shailesh J. Mehta School of Management, IIT Bombay
Faculty

Prof. S.V.D. Nageswara Rao
Head, SJMSOM
Fellow, IIM Ahmedabad
Professor, Finance

Prof. Shivganesh Bhargava
Ph.D., Gujarat University
Professor, Organizational behavior and Human Resources

Prof. Usha Ananthakumar
Ph.D., IIT Bombay
Professor, Decision Sciences & Quantitative Methods

Prof. Karuna Jain
Ph.D., IIT Kharagpur
Professor, Technology & Strategic Management

Prof. Gajendra K. Adil
Ph.D., University of Manitoba
Professor, Operations Management

Prof. Mayank Pareek
PGDBM, IIM Bangalore
Professor of Practice, Marketing

Prof. Kirankumar S. Momaya
Ph.D., University of Toronto
Professor, Technology & Strategic Management

Prof. Snehal Awate
Ph.D., Fox School of Business, Temple University
Assistant Professor, Technology & Strategic Management

Prof. S. Narayan Rao
Ph.D., IIT Madras
Professor, Finance

Prof. Varadraj Bapat
Ph.D., IIT Bombay
Professor, IIT Bombay

Prof. Pankaj Dutta
Ph.D., IIT Kharagpur
Professor, Decision Sciences & Operations Research
<table>
<thead>
<tr>
<th>Faculty Name</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prof. Sarthak Gaurav</td>
<td>Ph.D., IGIDR Associate Professor, Economics</td>
</tr>
<tr>
<td>Prof. Arti D. Kalro</td>
<td>Ph.D., IIT Madras Professor, Marketing</td>
</tr>
<tr>
<td>Prof. Trupti Mishra</td>
<td>Ph.D., IIT Kharagpur Professor, Economics</td>
</tr>
<tr>
<td>Prof. T. T. Niranjan</td>
<td>Fellow, MDI Gurgaon Associate Professor, Operations Management</td>
</tr>
<tr>
<td>Prof. Ashish Pandey</td>
<td>Fellow, MDI Gurgaon Professor, Organisational Behavior and Human Resources</td>
</tr>
<tr>
<td>Prof. Dinesh Sharma</td>
<td>Fellow, MDI Gurgaon Professor, Marketing</td>
</tr>
<tr>
<td>Prof. Ashish Singh</td>
<td>Ph.D., IGIDR Associate Professor, Economics</td>
</tr>
<tr>
<td>Prof. Rajendra Sonar</td>
<td>Ph.D., University of Pune Professor, Information Systems &amp; Technology</td>
</tr>
<tr>
<td>Prof. Rohan Chinchwadkar</td>
<td>Fellow (IIM Calcutta) Assistant Professor, Finance</td>
</tr>
<tr>
<td>Prof. Piyush Pandey</td>
<td>Ph.D., Delhi University Assistant Professor, Finance</td>
</tr>
<tr>
<td>Prof. Indrajit Mukherjee</td>
<td>Ph.D., IIT Kharagpur Professor, Operations Management</td>
</tr>
<tr>
<td>Prof. Sudeep R. Bapat</td>
<td>Ph.D., University of Connecticut Assistant Professor, Operations Management and Quantitative Techniques</td>
</tr>
</tbody>
</table>
The School of Management through its flagship Master of Business Administration (MBA) programme seeks to develop managers and leaders for an integrated understanding of all business functions. The rigorous curriculum has a judicious blend of courses from all functional areas of management – Decision Sciences, Economics, Entrepreneurship, Finance, Human Resources, Marketing, Operations, Organizational Behaviour, Strategy and Technology Management that provide an in-depth understanding of all business functions.

Key emphases of the program include:

- **Holistic comprehension of various business aspects**
- **Guest lectures and seminars by senior industry executives**
- **Analytical reasoning, teamwork, and effective communication skills**
- **Industry interaction through projects & summer internships**
Admission Criteria

For Domestic Candidates:

1. Four year Bachelor degree in any discipline or Master degree in any discipline with at least 60% marks (55% in case of candidates belonging to SC/ST/PWD category) or minimum CPI of 6.5 (6 in case of candidates belonging to SC/ST/PWD category) out of 10 from institutions / universities incorporated by an act of parliament or state legislature in India or other institutions declared to be deemed as University under Section 3 of the UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of Education, Government of India.

2. Candidates in final year of the degree and those awaiting results can also apply. The applicant should have secured an aggregate of 60% marks (55% in case of candidates belonging to SC/ST/PWD category) or equivalent till the latest exam that has been completed and whose scores are available. The admission will be subject to candidate fulfilling the eligibility criteria.

3. CA, CS, CFA, ICWA or FRM with first class Bachelor degree in any discipline having secured 60% marks (55% in case of candidates belonging to SC/ST/PWD category) in aggregate (including all years/semesters) or minimum CPI of 6.5 (6 in case of candidates belonging to SC/ST/PWD category) out of 10 from institutions / universities incorporated by an act of parliament or state legislature in India or other institutions declared to be deemed as University under Section 3 of the UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of Education, Government of India.

4. The candidate should have a valid CAT score.
Electives

Accounting & Finance
- Security Analysis and Portfolio Management
- Derivatives and Risk Management
- Mergers, Acquisitions and Business Valuation
- Fixed Income Securities
- International Finance
- Management of Banking and Financial Services
- Foundations of Private Equity and Venture Capital
- Econometrics of Financial Markets
- Quantitative and Algorithmic Trading
- Markets and Treasury-Functional Architecture and Processing
- Business Dynamics Modelling and Simulation
- Financial Modelling
- Sustainable Finance
- Indian Financial and Business Models

Economics
- Economics of Development in India
- Business and Sustainable Development
- Behavioral Economics
- Cooperative Game Theory
- Game theory Of Business Decisions
- Infrastructure Development and Financing
- Economics Of Firm Strategy
- International Trade

Decision Sciences & Quantitative Techniques
- Business Forecasting
- Business Dynamics Modeling and Simulations
- Multivariate Data Analysis
- Predictive Analytics
- Decision Models in Management

Information Technology
- Software Project Management
- Information Technology Infrastructure Management
- Electronic Business Strategies and Implementation
- Intelligent Systems
- Managing Digital Product

General Management
- Managing Intellectual Property
- Managerial Effectiveness Skills

Representative courses
**Electives**

### Operations & Technology Management
- Warehouse Operations
- Behavioral Operations Management
- Operations Strategy
- Project Management
- Purchasing and Supply Management
- Supply Chain Optimization
- Introduction to ERP
- Quality Management
- Advanced Planning and Scheduling
- Large Scale Optimization

### International Business
- Managing International Business and Policy
- WTO and Indian Business
- International Trade
- Political Economy, Development, and Governance
- Managing with New Business Models in a Knowledge Economy

### HR Management & Organizational Behaviour
- Management of Change
- Management Control Systems

### Technology & Strategic Management
- Technology Management
- Project Management
- Corporate Competitiveness
- Strategic Management of Technology
- International Competitiveness
- Competitiveness for Sustainable Enterprise

### Marketing
- Strategic Marketing
- Brand Management
- Advertising and Media Management
- Consumer Behaviour
- Business to Business Marketing
- Online Marketing
- Sales and Distribution Management
Avenues, the annual business fest of IIT Bombay

Avenues is three-day long annual business festival of SJMSOM. It consists of a host of events targeted at budding managers with fun at its core. The students from India and abroad participate in this annual extravaganza to outdo and outlast the competition. Student teams are responsible for the sponsorship, logistics, creatives, PR, marketing, and execution of the event. The events, among others, include Alankar—the leadership talk series, case competitions, cultural events, and Pronites—which include performances by top comedians and a night of music and dance.

Avenues has evolved significantly since its inception. In 2023, themed "Fostering Innovative Ecosystem," it aimed to raise the bar through competitive events, leadership lectures, engaging pronites, cultural events and panel discussions.

As part of Avenues, the Alankar – Global Leadership Summit offers a platform for engaging with eminent leaders and sharing their experiences. Past speakers include Shushant Singh Rajput, Tisca Chopra, Kamal Haasan, Adi Godrej, Harsha Bogle, Saugata Gupta, Devdutt Pattanaik, Niranjan Hiranandani, and more.
The students invite doyens from the industry and academia to share their valuable insights given their rich experience as part of Diksha Sessions. Inspired by the traditional Indian concept of "Diksha," the SJMSOM, IIT Bombay, welcomes industry and academic experts to share valuable knowledge and insights with students. Diksha serves as a forum where captains of the industry and esteemed academicians discuss and analyze contemporary business issues in depth. These leaders, renowned for their contributions, provide firsthand perspectives on topics, encouraging students to understand the challenges faced by leaders.

Recent Speakers include Mr. Akash Agrawal, Data & Analytics, Tata Consumer Products; Mr. Anuj Bansal, Vice President – FP&A, Mastercard; Mr. Gaurav Kejriwal, VP EXL, EXL Analytics; Mr. Madhur Maheshwari, COO, NPCI; Mr. Nitin Jain, Co-founder & CBO, OfBusiness; Mr. Rajeev Kumar, Head Program Management – SCM, Dr. Reddy’s Laboratory; Mr. Sandeep Pal, CBO Pantaloons, ABFRL; Mr. Sunil Hardikar, Director – Consulting Practice, Hitachi Vantara; Ms. Varsha Varadarajan, Manufacturing Excellence & Transformation, Global Supply Chain, Castrol.

Continuum

The rolling seminar series encompasses different management domains viz. Consulting, Finance, Human Resources, Marketing, Operations, and Systems. They bring together eminent speakers from industry and academia. The seminars focus on relevant issues and challenges faced by managers in the current context.

Each year, Continuum hosts distinguished speakers from industry and academia, addressing relevant issues and challenges in the current economic climate. The seminars include interactive talks, panel discussions, and hands-on workshops. These events attract attendees from various organizations, distinguished alumni, and students from other business schools and departments at IIT Bombay.

Diksha

The students invite doyens from the industry and academia to share their valuable insights given their rich experience as part of Diksha Sessions. Inspired by the traditional Indian concept of "Diksha," the SJMSOM, IIT Bombay, welcomes industry and academic experts to share valuable knowledge and insights with students. Diksha serves as a forum where captains of the industry and esteemed academicians discuss and analyze contemporary business issues in depth. These leaders, renowned for their contributions, provide firsthand perspectives on topics, encouraging students to understand the challenges faced by leaders.

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SOMA Council

SJMSOM actively promotes hands-on learning in management. To foster student involvement in policy-making, implementation, and day-to-day affairs, the SOMA (School of Management Association) was established. As the apex decision-making body, this joint faculty-student council manages all student-driven activities. Its main functions include budgeting, organizing events like distinguished lectures, and maintaining a vital link with the school’s esteemed alumni, who contribute significantly to the school’s strength and success.

Below are various domain clubs and teams we have under SOMA:

- Corporate Relations & Placement Team
- AdCom Admissions Committee
- Cultural Council Cultural, Literary, and Social Responsibility Club
- Avenues Team
- IRT International Relations Committee
- Spike Sports Club
- ART Alumni Relations Committee
- Finesse Finance Club
- Consig Consulting Club
- Systematics Systems Club
- Opera Operations Club
- E Club Entrepreneurship Club
- PRMT Public Relations & Media Team
- Economicus Economics Club
- Prodigy Product Management Club
- Marktrix Marketing Club
- Humane HR Club
- IT Team
To adeptly address the dynamic changes and challenges unfolding globally across various domains, the school actively incorporates International Relations as an integral component of its curriculum. It aims to foster international engagement among students through various channels. IIT Bombay has established Memorandums of Understanding (MoUs) with several global universities, and the school plans to capitalize on these collaborations to offer international exposure to its students. Recognizing the importance of a global perspective in the success of emerging managers and future leaders, the school is committed to promoting activities that enhance international understanding and collaboration.

Collaboration with premier institutes
Student Achievements

Final Placements

**Final Placement Highlights**
- Highest CTC: ₹54.00 L
- Average CTC: ₹28.88 L (11%)
- Increase in Average CTC: ₹26.64 L
- Median CTC: ₹12.00 L
- Lowest CTC (Finals): ₹20.00 L

**Average CTC Split**
- Top 75%: ₹31.41 L
- Top 50%: ₹34.58 L
- Top 25%: ₹40.80 L

**PPO Highlights**
- 50%: ₹30.35 L
- Average CTC: ₹16.00 L

**Female CTC Highlights**
- Highest CTC: ₹54.00 L
- Average CTC: ₹29.35 L
- Median CTC: ₹28.90 L
- Lowest CTC (Finals): ₹23.50 L

**Student Split**
- BFSI: 14%
- Consulting: 21%
- FMCG/FMCD: 24%
- IT/E-comm.: 17%
- Conglomerate & Others: 25%

**Company Split**
- BFSI: 18%
- Consulting: 16%
- FMCG/FMCD: 14%

Summer Placements

**New Companies**
- 38 Participating Companies
- 32% Increase

**Average Stipend Split**
- Top 50%: ₹3.31 L
- Top 25%: ₹3.49 L
- Top 75%: ₹3.93 L

**Student Profile w.r.t Work Exp.**
- Fresher
- 0 – 12 Months
- 13 – 24 Months
- 24+ Months

*Batch of 2021-23, 2022-24 respectively*
Case Competitions Accomplishments

National Winners, Asian Paints Chain Reaction, 2023

National Winners, Castrol Power Up, 2023

National Finalists, Dabur Verve Season 2, 2023

National Finalists, Air India SOAR, 2023

National Finalists, J&J Crackathon, 2023

National Finalist, PwC Challenge, 2023

National Finalists, Reckitt Global Challenge, 2023

National Finalist, Wipro B–PRO 3.0, 2023

Other Prominent Case Competitions:
- L'Oreal Sustainability Challenge
- EY Techathon 4.0
- Optum Stratathon Season 4
- Colgate
- Ace Challenge 2022
- Strat
- Vedanta
Doctoral Programme

The Doctoral Programme prepares the students for careers in teaching and research. The academic programme leading to the Ph.D. degree includes a minimum course credit requirement and a research thesis. The institute also encourages research in interdisciplinary areas through a system of joint supervision and interdisciplinary group activities. The Institute undertakes sponsored research and development projects from the industrial and other organizations in the public and private sector.

PhD Scholar’s Achievement (2020-23)

- **Shivakumar S Malagihal**
  Dr. D.C. Pavate Memorial Visiting Fellowship Award, 2023–24

- **Sandhya Mishra**
  Best Paper Award, POMS India International Conference at IIM K, 2022

- **Shiji Lyndon**
  Best Paper Award, at DOCMAD by IRMA 2020

- **Aditya Agrawal**
  Fetzer Scholarship by Academy of Management, USA, 2020

- **Pavan Kulkarni**
  “Best Reviewer” by Industry and Innovation, 2023

- **Soumya Dutta**
  Fetzer Scholarship by Academy of Management, USA, 2022

- **Pravin Suryawanshi**
  "Naik and Rastogi Award for Excellence in Ph.D. Research" 2022

- **Sadhna Sargam**
  Fetzer Scholarship by Academy of Management, USA, 2020
Areas Of Research

Economics and Policy
- Energy and Environmental Economics
- Behavioural Economics
- Agricultural Economics
- Industrial Economics
- Productivity Measurement
- Risk and Insurance
- Economics of Development and Distribution
- Policy Analysis
- Corporate Environmental Sustainability

Finance and Accounting
- Accounting, Corporate Governance
- Corporate Finance
- Sustainable Finance (ESG)
- Capital Markets
- Financial Engineering
- Mergers and Acquisitions
- Venture Capital and Private Equity
- Banking

Information Systems & Information Technology
- Knowledge-Based Systems
- Hybrid Intelligent Systems
- Information Systems

International Business
- International Business and WTO
- New Business Models in the Digital Economy
- WTO and Global Political Economy

Entrepreneurship
- Entrepreneurship Ecosystem
- Entrepreneurship & Intrapreneurship
- Entrepreneurial Mindset & Behaviour
- Entrepreneurial Finance
- Entrepreneurial Education
- Startup Competitiveness
- Legal Matters in Entrepreneurship
- Ethnic Entrepreneurship
- International Entrepreneurship

Organizational Behavior & Human Resource
- Organizational Behaviour (OB)
- Strategic Human Resources Management (SHRM)
- Entrepreneurial Management
- Leadership
- Performance
- Knowledge Management
- Spirituality in Management
- Indian Management

Operations & SC Management
- Quality Management
- Supply Chain Planning
- Operations Strategy
- Human Interactions in Operations Management
- Warehouse and Retail Facility Design
- Sustainable Supply Chains
- Advanced Planning and Scheduling
- Supply Chain Management

Decision Sciences & Quantitative methods
- Applied Statistics
- Classification under Imbalance
- Statistical Learning
- Data Mining
- Fuzzy Optimization
- Multi-Objective Decision Making
- Supply Chain Modelling
- Project Management
- Inventory Management

Strategic Management & Competitiveness
- Corporate Strategy
- Global Strategies
- Organization Structure
- Organizational Learning
- Emerging Markets
- Mergers and Acquisitions
## Areas of Research

### Marketing

### Intellectual Property
- Copyright and Public Domain, Copyright in the Digital Economy, Dynamics of Intellectual Capital, IP and Innovation, Intellectual Property Management

### General Interdisciplinary Research
- Interdisciplinary research in Marketing, Operations Management (OM), Organizational Behavior, Strategy, e.g. Behavioral OM, Judgment & Decision Making, and Service Management

### Technology and Innovation Management
The School offers some basic management courses to undergraduate students of IIT Bombay. The objective is to provide them with a foundation in management. The UG students are eligible to enrol for these courses after completing the first two semesters, and are selected on the basis of CPI. The School is offering the following B. Tech (Minor) courses which are 6-credit semester long courses.

- Accounting & Financial Management
- Human Resource Management
- Operations Management
- Marketing Management
- Project Management
- Entrepreneurship

Shailesh J. Mehta School of Management, in association with Olin Business School, Washington University in St. Louis, offers a unique, first-of-its-kind, joint-degree Executive MBA program. This program which is focused on honing leadership skills of upwardly mobile professionals and entrepreneurs, accords them an opportunity to pursue education while continuing to attend to their expanding business responsibilities. A program typically beginning in April every year is spread over 18 months, with a residency of 4 days once in a month, for 17 consecutive months in Mumbai followed by a two-week capstone experience in Olin Business School. A convenient Thursday to Sunday residency format makes a demand of only two working days and only two week-end days, once in a month, on a busy professional. Each residency in Mumbai is focused on one core course through a full-day engagement over 4 days.
The School of Management offers Management Development Programs (MDPs) for corporate executives and professionals. These programs aim to enhance competencies in areas such as Finance, Marketing, HRM, Operations, Project Management, Information Systems, Technology Management, and Corporate Strategy. MDPs can be tailored as 'in-house' for specific corporate needs or conducted as 'open' programs.

SJMSOM has successfully conducted both short and long-duration in-house MDPs for companies like Godrej, ACC Cements, DRDO, ACG Worldwide, Axis Bank, Crompton & Greaves, Department of Atomic Energy, eClerx, Larsen & Toubro, Toyo Engineering, and Reliance Industries.

The school has also coordinated Faculty Development Programs for institutes such as ICT Matunga, Walchand College of Engineering Sangli, Bhimrao Ambedkar Technological University Lonere, and Kalinga Institute of Industrial Technology, Odisha. Faculty members from the School also offer open programs of varying durations in their respective expertise across all management fields.
Knowledge Resources

Online Databases
Complete CMIE Package, Capitaline, Euro-monitor, Bloomberg, Refinitiv Eikon, NSE Cogencis

Library Collection (SJMSOM)
Books (8100) and cases, Audio Visual Material (380), Thesis & Dissertations (734), Other Reports

Library Collection (Central Library)
Management Related Books (5000), Printed Journals (38)

Full-text Electronic Journal Database
Emerald, Science Direct, ABI/INFORM, EBSCO

Alumni Relations

The alumni stand as the epitome of our school’s values. Across programs, whether it’s the MBA or erstwhile Masters in Management Program, the Doctoral Program, or the Working Professional batches (2001–2004), our alumni consistently demonstrate the highest caliber. Notably, alumni play a distinctive role in the admission process, contributing their insights to identify crucial qualities in applicants vital for industrial or research careers. They are integral to the school’s co-curricular initiatives, actively participating in interaction programs like Avenues, Continuum, and Diksha Series.
<table>
<thead>
<tr>
<th>Name</th>
<th>Years</th>
<th>Company</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arjun Nair</td>
<td>1995–97</td>
<td>Deloitte</td>
<td>Partner</td>
</tr>
<tr>
<td>Ashish Dwivedi</td>
<td>1995–97</td>
<td>Birla White (Ultratech Cement)</td>
<td>CEO</td>
</tr>
<tr>
<td>Asim Kumar Pal</td>
<td>1995–97</td>
<td>L&amp;T Technology Services</td>
<td>Vice President – Nordics</td>
</tr>
<tr>
<td>B. Ravi Teja</td>
<td>1995–97</td>
<td>Robosoft Technologies</td>
<td>Chief Executive Officer</td>
</tr>
<tr>
<td>Kaustubh Kulkarni</td>
<td>1995–97</td>
<td>J.P. Morgan</td>
<td>Country Head</td>
</tr>
<tr>
<td>Pallavi Wad</td>
<td>1995–97</td>
<td>Hindustan Zinc</td>
<td>Chief Commercial Officer – Zinc</td>
</tr>
<tr>
<td>Sanjay Ghag</td>
<td>1995–97</td>
<td>Kukuza Project Development</td>
<td>CFO and Investment Director</td>
</tr>
<tr>
<td>Virendra Gupta</td>
<td>1995–97</td>
<td>Daily Hunt</td>
<td>Founder and CEO</td>
</tr>
<tr>
<td>Srivathsan S</td>
<td>1995–97</td>
<td>Times Network</td>
<td>EVP &amp; Head– HR</td>
</tr>
<tr>
<td>Vipin Gupta</td>
<td>1995–97</td>
<td>Glentech</td>
<td>Group Chief Executive Officer</td>
</tr>
<tr>
<td>Rajeev Ranjan</td>
<td>1996–98</td>
<td>McDonald’s India</td>
<td>Managing Director</td>
</tr>
<tr>
<td>Mukesh Kothari</td>
<td>1996–98</td>
<td>Deloitte</td>
<td>Managing Director</td>
</tr>
<tr>
<td>Ravi Kuchimanchi</td>
<td>1996–98</td>
<td>NTT DATA Services</td>
<td>Senior Director</td>
</tr>
<tr>
<td>Mandar Samant</td>
<td>1996–98</td>
<td>Google</td>
<td>Head, Customer Engineering</td>
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<tr>
<td>Thiyagrajan</td>
<td>1996–98</td>
<td>Prodart</td>
<td>SVP</td>
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<tr>
<td>Sudip Mazumder</td>
<td>1996–98</td>
<td>Piramal Glass</td>
<td>Chief Digital &amp; Information Officer</td>
</tr>
<tr>
<td>Rakesh Pundir</td>
<td>1996–98</td>
<td>Grasim Industries (ABG)</td>
<td>Joint President</td>
</tr>
<tr>
<td>Anand Rao</td>
<td>1998–00</td>
<td>Chaitanya India Microfinance</td>
<td>Managing Director</td>
</tr>
<tr>
<td>Subramaniam Y.</td>
<td>1998–00</td>
<td>Lending Club</td>
<td>Vice President</td>
</tr>
<tr>
<td>Sudarshan Bajoria</td>
<td>1998–00</td>
<td>First Eagle Capital Advisors</td>
<td>Managing Director</td>
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<td>Sumesh Garg</td>
<td>1998–00</td>
<td>Apex Thermocon Pvt. Ltd.</td>
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<td>Gunjan Jain</td>
<td>1999–01</td>
<td>Medily Prime</td>
<td>Founder and Director</td>
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<td>Pradeep Menon</td>
<td>1999–01</td>
<td>HSBC Technology</td>
<td>CEO &amp; Managing Director</td>
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<td>Vishwanath K.</td>
<td>1999–01</td>
<td>Chevalier Designs</td>
<td>Founder &amp; Managing Director</td>
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<td>Adil Mujeeb</td>
<td>2000–02</td>
<td>Bizdata Inc.</td>
<td>Founder &amp; CEO</td>
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<td>Ashutosh Deshpande</td>
<td>2000–02</td>
<td>Essar Oil UK</td>
<td>SVP</td>
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<td>Venkatesh Tirukonda</td>
<td>2000–02</td>
<td>Accelalpha</td>
<td>Senior Director, Consulting</td>
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<td>Avinash Sardesai</td>
<td>2000–02</td>
<td>PwC India</td>
<td>Director</td>
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<tr>
<td>Avish Joseph</td>
<td>2000–02</td>
<td>StratAgile Pte. Ltd.</td>
<td>Director &amp; CEO</td>
</tr>
<tr>
<td>Ananya Nanda</td>
<td>2001–03</td>
<td>EY</td>
<td>AP SAP Supply Chain Leader</td>
</tr>
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## Notable Alumni

<table>
<thead>
<tr>
<th>Name</th>
<th>Years</th>
<th>Company/Position</th>
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<tbody>
<tr>
<td>Anindya Sanyal</td>
<td>2001-03</td>
<td>Bristlecone India Ltd. Director</td>
</tr>
<tr>
<td>Bibhash Dhar</td>
<td>2001-03</td>
<td>KPMG India Director</td>
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<tr>
<td>Prem Kumar</td>
<td>2001-03</td>
<td>DHL Express India Senior Director</td>
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<tr>
<td>Rohit Limaye</td>
<td>2001-03</td>
<td>Ernst &amp; Young – EY Partner</td>
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<tr>
<td>Saswata Kundu</td>
<td>2001-03</td>
<td>Cognizant Technology Solutions Senior Director</td>
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<tr>
<td>Sunil Verma</td>
<td>2001-03</td>
<td>Citi Director</td>
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<tr>
<td>Dharam Sheoran</td>
<td>2002-04</td>
<td>eInfochips Chief Customer Officer</td>
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<tr>
<td>Muthu Ramanathan</td>
<td>2002-04</td>
<td>Accenture Managing Director</td>
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<tr>
<td>Paras Mehta</td>
<td>2002-04</td>
<td>Accenture Strategy Managing Director</td>
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<tr>
<td>Saurabh Gupta</td>
<td>2002-04</td>
<td>HFS Research President</td>
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<td>Shibaditya Sen</td>
<td>2002-04</td>
<td>Air Products Director</td>
</tr>
<tr>
<td>V Vaidhyanathan</td>
<td>2002-04</td>
<td>Accenture Managing Director</td>
</tr>
<tr>
<td>Amit Alsisaria</td>
<td>2003-05</td>
<td>Polestar Solutions &amp; Services Director</td>
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<tr>
<td>Vivek Jayakumar</td>
<td>2003-05</td>
<td>Arbutus Consultants CEO</td>
</tr>
<tr>
<td>Samir Murgude</td>
<td>2003-05</td>
<td>British American Tobacco Head of HR &amp; Inclusion</td>
</tr>
<tr>
<td>Ajay Nyamati</td>
<td>2003-05</td>
<td>Amazon Web Services Sales &amp; Solution Strategy Lead</td>
</tr>
<tr>
<td>Akhila Gudla</td>
<td>2004-06</td>
<td>Amazon Web Services Principal Worldwide</td>
</tr>
<tr>
<td>Vibhor Mittal</td>
<td>2004-06</td>
<td>Yubi (CredAvenue) Chief Business Officer</td>
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<tr>
<td>Vidisha Suman</td>
<td>2005-07</td>
<td>A.T. Kearney Partner</td>
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<tr>
<td>B. Kishore Krishna</td>
<td>2007-09</td>
<td>Fractal Analytics Client Partner</td>
</tr>
<tr>
<td>Nachiket Karajagi</td>
<td>2007-09</td>
<td>PepsiCo Global Director</td>
</tr>
<tr>
<td>Ankush Grover</td>
<td>2008-10</td>
<td>Rebelfoods Co-founder &amp; India CEO</td>
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<tr>
<td>Deepak Gupta</td>
<td>2008-10</td>
<td>Bombay Shaving company Co-founder &amp; COO</td>
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<td>Parasuram Ram Anand</td>
<td>2008-10</td>
<td>Citi Director, UK Investment Banking</td>
</tr>
<tr>
<td>Meghna Tyagi</td>
<td>2009-11</td>
<td>Mondelēz International Senior Director</td>
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<tr>
<td>Raina Saxena</td>
<td>2011-13</td>
<td>GEP Worldwide Senior Director</td>
</tr>
<tr>
<td>Piyush Das</td>
<td>2011-13</td>
<td>Thermo Fisher Scientific Head, South Asia</td>
</tr>
</tbody>
</table>
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